Director's Welcome

It’s been a great year for programming and we plan to end the season with a bang! This issue of Succeeding Generations focuses on what we’ve done and how our upcoming May events will be like a summer cliffhanger, leaving you wanting more this fall! Read more about the events below.

We’re also proud to report that Center membership is at an all-time high, and we’ve had extraordinary member participation rates in events and affinity groups. The best learning experience is talking to other members who have been there, tried that, succeeded, failed, etc. It’s always been our core belief to be member-driven, and more members means more perspectives, more relationship-building and more learning opportunities. We will do our best to keep this trend going!

If you attended Dr. Longenecker’s talk on personal productivity, you’ll notice that the Center is certainly practicing what he preached! Our education committee (made up of members) will be using its time, energy, and best practices to leverage our sponsors’ expertise to provide relevant, impacting events through fall 2015. We are also working on strengthening our affinity groups by bringing in professional leadership development and training experts. As one of our best member benefits, we are always striving to take the affinity group experience to the next level. More to come on that in our summer issue!

If you or someone in your company is interested in joining an
affinity group, send us an e-mail and we will add you to our waiting list and contact you when a good-fit opportunity arises.

Welcome New Members!

The Center is proud to welcome the following new members and we look forward to their participation and contributions:

Aly Sterling Philanthropy
Automatic Feed
Brightz, Inc.
DNC Hydraulics
Herbally Radiant
Lasalle Cleaners, Inc.
Surface Combustion
The Countertop Shop
Wurtec, Inc.

If you aren’t a member, and are interested in learning more about how your company and family can benefit from membership, please send us an e-mail for an appointment.

Upcoming Events

Structurally Sound: How to Save Your Business Time and Money
Tuesday, May 12, 7:30 a.m.

Taxes, paperwork, personal liability, fundraising potential -- all of these critical aspects are affected by how your business is structured. If you are starting a new venture or you are considering changes to your growing/changing business, you need to evaluate your options and avoid making structural mistakes. Join us for this must-attend mini-forum to get information on sole proprietorships, corporations, LLC’s, and more.

A team from Gilmore Jasion Mahler will walk us through a case study with a fictitious company to illustrate structure options,
pros/cons, requirements and implications.

You’ll leave this event with a better understanding of your options and the knowledge to help you decide which structure will make your business the most successful.

This is a members-only event. If you are a family-owned or privately-held business, interested in attending and learning more about membership, please e-mail Angie Jones.

Building a Winning Team: UT Head Football Coach Matt Campbell talks recruitment and talent development

Tuesday, May 19, 11:30 a.m.
Stadium Club at the Glass Bowl

Attracting and keeping skilled talent is tough, even for the biggest, most reputable businesses. Head UT Football Coach Matt Campbell knows what it takes to develop and prepare a winning team. And he’s ready to share his strategy with you. Join us for lunch as Coach helps you hone your game when it comes to finding and developing people.

He’ll address:

- Building the talent pipeline in advance
- Refining and communicating your brand
- Bringing various personalities together to accomplish a goal
- Developing strong leadership from your bench

Campbell, who is entering his third season as head football coach, describes himself as relentless. “Going from good to great requires relentlessness. I want to be relentless in the pursuit of greatness, and I want my staff and players to be the same way.” Under his leadership the Rockets have won two bowl games and were the 2014 MAC West Division co-champions.

We look forward to seeing you as we learn how to coach business teams to success.

This is a members-only event. If you are a family-owned or privately-held business, interested in attending and learning more about membership, please e-mail Angie Jones.

EMBA Exploration Events

The University of Toledo’s Executive MBA program is holding an Exploration Event coming up this Saturday, May 2nd from 10:30-1:00 at UT. At this event you will learn more about the program, sit in on part of a class, and network with existing EMBA students, faculty, and Alumni. Other events are scheduled for June 20 and July 25. To reserve a spot for any of our events, please contact the EMBA office at 419.530.7818.

StartUp Toledo Event on Campus May 21!

StartUp Toledo is a celebration of Toledo’s StartUp community, innovators, entrepreneurs and creatives who are driving the new economic engine of the Toledo Region. They hold monthly meetings for inspiring presentations, networking and community-building opportunities. The May meeting will be hosted by the UT College of Business and Innovation and guests can learn how they can access all the resources of the college, from getting student interns to faculty research to on-site training programs in sales and more! The best part is, you don’t have to be a start-up company to attend! This is free and open to the community. It’s a great networking opportunity and a way to learn more about the College and its
**Recent Events**

Since our last newsletter, we’ve had two fantastic events - an eye-opening members-only mini-forum on cybercrime, and a motivational and energizing forum by Dr. Clint Longenecker on personal productivity.

Click on the links below to watch them online. The mini-forums are members-only, please e-mail us if you need your username and password.

**S.T.O.P.: The Power of Getting Superior Results by Slowing Down!**

More than 200 Center members and community leaders attended this event presented by UT College of Business’ own Dr. Clint Longenecker. It was interactive, informative and a great networking opportunity.
What Every Business Needs to Know About Cyber Crime

“We’ve been hacked” -- three words that no business owner wants to hear. A team from Huntington National Bank talked about financial fraud and ways to mitigate potential fraud, also covering credit card payment acceptance trends, PCI compliance, encryption and tokenization, statistics, legal framework, and coverage basics of cyber liability. It was a very scary, very real presentation.

Todd Ritzler, Laura Greetham and Will Carlin with Huntington National Bank
Mission: The UT Center for Family & Privately-Held Business is a resource dedicated to fostering education and networking by partnering for success and transition.

To opt-out of this e-mail click here.

Please note: Opting out of this e-mail update does not preclude you from receiving other important e-mails from The University of Toledo.

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