

**ANDREW L. GEERS, Ph.D.**

DEPARTMENT OF PSYCHOLOGY ♦ UNIVERSITY OF TOLEDO

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[Andrew.geers@utoledo.edu](mailto:Andrew.geers@utoledo.edu) ♦ (419) 530 8530**EDUCATION**

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Ph.D., Psychology, Ohio University, 2001

M.A., Psychology, Ohio University, 1998

B.A., Psychology, University of Cincinnati, 1995

**EMPLOYMENT**

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Professor, University of Toledo, 2012 - present

Associate Professor, University of Toledo, 2006 - 2012

Assistant Professor, University of Toledo, 2001 - 2006

**PEER REVIEWED PUBLICATIONS** (\* = STUDENT AS FIRST AUTHOR)

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Geers, A. L., Close, S. R., Caplandies, F., Pertiwi, Y., Murray, A., Vogel, C., Handley, I.M., & Vase, L. A. (*in press*). Testing a positive affect induction to reduce verbally-induced nocebo hyperalgesia in an experimental pain paradigm. *Pain*.

Geers, A. L., Close, S. R., Caplandies, F., & Vase, L. (*in press*). A positive mood induction for reducing the formation of nocebo effects from side effect information. *Annals of Behavioral Medicine*.

\*Maras, J. Murray, A. M., Boardley, D., Van Wasshenova, E., Tull, M., Tipton, J., & Geers, A. L. (*in press*). Assessing the relationship between implicit and explicit evaluations of fruit and vegetable consumption by cancer survivors. *International Journal of Behavioral Medicine*.

\*Tang, B., Geers, A.L., Barnes, K., & Colagiuri, B. (*in press*). Instrumental control enhances placebo analgesia. *Journal of Pain*.

\*Yeung, V., Sharpe, L., Geers, A. L., & Colagiuri, B. (*in press*). Choice and the placebo effect in the treatment of sleep difficulty. *Annals of Behavioral Medicine*.

Aloni, M., Geers, A. L., & Milano, K. (2019). Too picky for my taste?: Effects of the gluten-free dietary restriction on impressions of romantic partners. *Appetite*, 132, 55-66.

Barnes, K., Faasse, K., Geers, A. L., Helfer, S. G., Sharpe, L., Colloca, L., & Colagiuri, B. (2019). Can positive framing reduce nocebo side-effects?: Current evidence and recommendations for future research. *Frontiers in Pharmacology*, 10, e167.

Faasse, K., Helfer, S. G., Barnes, K., Colagiuri, B., & Geers, A. L. (2019). Experimental assessment of nocebo effects and nocebo side effects: Definitions, study design, and implications for psychiatry and beyond. *Frontiers in Psychiatry, 10*, e396.

Faasse, K., Huynh, A., Pearson, S., Geers, A.L., Helfer, S.G., & Colagiuri, B. (2019). The influence of side effect information framing on nocebo effects. *Annals of Behavioral Medicine, 53*, 621-629.

Geers, A. L., Briñol, P., & Petty, R. E. (2019). An analysis of the basic processes of formation and change of placebo expectations. *Review of General Psychology, 23*, 211-229.

Geers, A. L., Fowler, S. L., Helfer, S. G., & Murray, A. B. (2019). Test of psychological and electrodermal changes immediately following the delivery of three analgesic treatment messages. *Pain Reports, e693*.

Yeung, V. W., Geers, A. L., & Kam, S. M. (2019). Merely possessing a placebo analgesic reduced pain intensity: Preliminary findings from a randomized laboratory design. *Current Psychology, 38*, 194-203.

Evers A.W.M., Colloca L., Blease C., Annoni M., Atlas L.Y., Benedetti F., Bingel U., Büchel C., Carvalho C., Colagiuri B., Crum A.J., Enck P., Gaab J., Geers A.L., Howick J., Jensen K.B., Kirsch I., Meissner K., Napadow V., Peerdeman K.J., Raz A., Rief, W., Vase L., Wager T.D., Wampold B.E., Weimer K., Wiech K., Kaptchuk T.J., Klinger R., Kelley J.M. (2018). Implications of placebo and nocebo effects for clinical practice: Expert consensus. *Psychotherapy and Psychosomatics, 87*, 204-210.

\*Caplandies, F., Brown, J. A., Murray, A., Rose, J. P., & Geers, A. L. (2018). Choice and enjoyment of exercise: A test of three moderating variables. *Psychology of Sport and Exercise, 38*, 47-55.

Geers, A. L., Briñol, P., Vogel, E. A., Aspiras, O., Caplandies, F. C., & Petty, R. E. (2018). The application of persuasion theory to placebo effects. *International Review of Neurobiology, 138*, 113-136.

Seligman, L. D., Geers, A. L., Swedish, E. F., Hovey, J. D., & Hurtado, G. (2018). An analogue study examining attitude change theory and its implications for dissemination and implementation of empirically supported treatments. *Journal of Evidence Based Psychotherapies, 18*, 77-96.

Tull, M. T., Lee, A. A., Geers, A. L., & Gratz, K. L. (2018). Exploring the role of sedentary behavior and physical activity in depression and anxiety symptom severity among patients with substance use disorder. *Mental Health and Physical Activity, 14*, 98-102.

\*Caplandies, F., Colagiuri, B., Helfer, S. G., & Geers, A. L. (2017). Effect type but not attribute framing alters nocebo headaches in an experimental paradigm. *Psychology of Consciousness: Theory, Research, and Practice, 4*, 259-273.

Geers, A. L., Vanwassenova, E., Murray, A. B., Mahas, R., Fahlman, M. M., & Boardley, D. (2017). Affective associations as predictors of health behavior in urban minority youth. *Health Psychology, 36*, 996-1005.

- \*Fowler, S. L., & Geers, A. L. (2017). Does trait masculinity relate to expressing toughness?: The effects of masculinity threat and self-affirmation in college men. *Psychology of Men and Masculinity*, *18*, 176-186.
- \*Fox, J. Rose, J. P., Close, S., & Geers, A. L. (2016). Does choosing help everyone?: Examining the relationships among treatment choice, self-construal, and pain. *Journal of Behavioral Medicine*, *39*, 527-536.
- \*Mahas, R., Sheu, J. J., Singh, S., Jordan, T., & Geers, A. (2016). Racial/ethnic disparities, body weight, and psychosocial antecedents that predict women's failure to meet Pap test screening national recommendations. *Translational Cancer Research*, *5*, S983-S992.
- Seligman, L. D., Hovey, J. D., Geers, A. L., Hurtado, G., Swedish, E. F., Roley, M. E., & Kene, P. (2016). Social cognitive correlates of attitudes toward empirically supported treatments. *Professional Psychology: Research and Practice*, *47*, 215-223.
- \*Brown, J. A., Oikawa, M., Rose, J. P., Haught, H. M., Oikawa, H., & Geers, A. L. (2015). Choosing across cultures: The effect of choice complexity on treatment outcomes. *Journal of Behavioral Decision-Making*, *28*, 515-528.
- \*Fowler, S. L. & Geers, A. L. (2015). Comparative and dispositional optimism as interactive predictors: The moderating role of psychological distance. *Psychology and Health*. *30*, 456-474.
- Geers, A. L., Fowler, S.L., Wellman, J. A., Helfer, S. G., Close, S., & France, C. R. (2015). Prior experience with a pain stimulus predicts placebo analgesia. *Journal of Behavioral Medicine*, *38*, 136-142.
- \*Haught, H., Rose, J. P., Brown, J. A., & Geers, A. L. (2015). Subjective social status and health: The roles of self-construal and referent abstraction. *Journal of Social Psychology*, *155*, 356-369.
- Helfer, S. G., Elhai, J., & Geers, A. L. (2015). Affect and exercise: Positive affective expectations can increase post-exercise mood and exercise intentions. *Annals of Behavioral Medicine*, *49*, 269-279.
- \*Contractor, A. A., Mehta, P., Tiamiyu, M. F., Hovey, J. D., Geers, A. L., Charak, R., et al. (2014). Relations between PTSD and distress dimensions in an Indian child/adolescent sample following the 2008 Mumbai terrorist attacks. *Journal of Abnormal Child Psychology*. *42*, 925-935.
- Geers, A. L. & Miller, F. G. (2014). Understanding and translating knowledge about placebo effects: The contribution of psychology. *Current Opinion in Psychiatry*, *27*, 326-331.
- Geers, A. L., Rose, J. P., & Brown, J. A. (2014). Aligning research and practice: Implications of patient-centered care for placebo effects. *The Patient: Patient-Centered Outcomes Research*, *7*, 1-3.
- Geers, A. L., Rose, J. P., Rasinski, H. M., Fowler, S. L., & Brown, J. A. (2014). Patient involvement in treatment decision making can help or hinder placebo analgesia: The moderating role of prior experience. *Zeitschrift für Psychologie*, *222*, 165-170.

Rose, J. P., Geers, A. L., Fowler, S. L., & Rasinski, H. M. (2014). Choice-making, expectations, and treatment positivity: How and when choosing shapes aversive experiences. *Journal of Behavioral Decision Making*, *27*, 1-10.

Rose, J. P., Geers, A. L., France, C. R., & France, J. L. (2014). Norm perception and communication for vasovagal symptoms in blood donation. *Transfusion*, *54*, 2258-2266.

Geers, A. L., Rose, J. P., Fowler, S. L., Rasinski, H. M., Brown, J. A., & Helfer, S. G. (2013). Why does choice enhance treatment effectiveness? Using placebo treatments to demonstrate the role of personal control. *Journal of Personality and Social Psychology*, *105*, 549-566.

Geers, A. L., Wellman, J. A., & Fowler, S. L. (2013). Unique and interactive effects of comparative and dispositional optimism. *Psychology and Health*, *28*, 30-48.

\*Brown, J. A., Fowler, S. L., Rasinski, H. M., Rose, J. P., & Geers, A. L. (2013). Choice as a moderator of placebo expectation effects: Additional support from two experiments. *Basic and Applied Social Psychology*, *35*, 436-444.

Handley, I. M., Geers, A. L., Fowler, S. L., Rasinski, H. M., & Helfer, S. G. (2013). Beliefs about expectations moderate the influence of expectations on pain perception. *International Journal of Behavioral Medicine*, *20*, 52-58.

Neff, L. A. & Geers, A. L. (2013). Optimistic expectations in marriage: A resource or vulnerability for adaptive relationship functioning? *Journal of Personality and Social Psychology*, *105*, 38-60.

\*Rasinski, H. M., Geers, A. L., & Czopp, A. M. (2013). "I guess what he said wasn't that bad": Dissonance in non-confronting targets of prejudice. *Personality and Social Psychology Bulletin*, *39*, 856-869.

Rose, J. P., Geers, A. L., Rasinski, H. M., & Fowler, S. L. (2012). Treatment choice and pain analgesia. *Journal of Behavioral Medicine*, *35*, 462-470.

Geers, A. L., & Rose, J. P. (2011). Treatment choice and placebo expectation effects. *Personality and Social Psychology Compass*, *10*, 734-750.

Geers, A. L., Wellman, J. A., Fowler, S. L., Rasinski, H. M., & Helfer, S. G. (2011). Placebo expectations and the detection of somatic information. *Journal of Behavioral Medicine*, *34*, 208-217.

\*Fowler, S. L., Rasinski, H. M., Helfer, S. G., Geers, A. L., & France, C. R. (2011). Concept priming and pain: An experimental approach to understanding the role of gender in sex-related pain differences. *Journal of Behavioral Medicine*, *34*, 139-147.

\*Okdie, B. M., Guadagno, R. E., Bernieri, F. J., Geers, A. L., & McLaren-Vesotski, A. R. (2011). Getting to know you: Face-to-face versus online interactions. *Journal of Computers in Human Behavior*, *27*, 153-159.

- \*Rempala, D., & Geers, A. L. (2011). The influence of nondiagnostic information and victim stereotypes in perceptions of guilt. *Western Criminological Review, 12*, 90-105.
- Geers, A. L., Wellman, J. A., Fowler, S. L., Helfer, S. G., & France, C. R. (2010). Dispositional optimism predicts placebo analgesia. *Journal of Pain, 11*, 1165-1171.
- Geers, A. L., Wellman, J. A., Seligman, L. D., Wuyek, L. A., & Neff, L. A. (2010). Dispositional optimism, treatment goals, and engagement in treatment programs. *Journal of Behavioral Medicine, 33*, 123-134.
- Geers, A. L., Wellman, J. A., & Lassiter, G. D. (2009). Dispositional optimism and engagement: The moderating influence of goal prioritization. *Journal of Personality and Social Psychology, 96*, 913-932.
- \*Fosnaugh, J., Geers, A. L., & Wellman, J. A. (2009). Giving off a rosy glow: The manipulation of global optimism. *Journal of Social Psychology, 149*, 249-263.
- \*Rempala, D., & Geers, A. L. (2009). The effect of victim information on causality judgments in a rape trial scenario. *Journal of Social Psychology, 149*, 495-512.
- Seligman, L. D., Wuyek, L. A., Geers, A. L., Hovey, J. D., & Motley, R. L. (2009). The effects of inaccurate expectations on experiences with psychotherapy. *Cognitive Therapy and Research, 33*, 139-149.
- \*Wellman, J. A., Czopp, A. M., & Geers, A. L. (2009). The egalitarian optimist and the confrontation of prejudice. *Journal of Positive Psychology, 4*, 389-395.
- \*Wellman, J. A., & Geers, A. L. (2009). Rebel without a (conscious) cause: Priming a nonconscious goal for psychological reactance. *Basic and Applied Social Psychology, 31*, 9-17.
- Geers, A. L., Wellman, J. A., Helfer, S. G., Fowler, S. L., & France, C. R. (2008). Dispositional optimism and thoughts of well-being determine sensitivity to an experimental pain task. *Annals of Behavioral Medicine, 36*, 304-314.
- Christman, S. D., Altaire, M. J., Henning, B., Geers, A. L., Propper, R. E., & Niebauer, C. L. (2008). Mixed-handed persons are more easily persuaded and are more gullible: Interhemispheric interaction and belief updating. *Laterality, 13*, 403-426.
- Geers, A. L., Kosbab, K., Weiland, P. E., Helfer, S. G., & Wellman, J. A. (2007). Further evidence for individual differences in placebo responding: An interactionist perspective. *Journal of Psychosomatic Research, 62*, 563-570.
- Geers, A. L., Helfer, S. G., Kosbab, K., & Weiland, P. E. (2006). Expectations and placebo response: A laboratory investigation into the role of somatic focus. *Journal of Behavioral Medicine, 29*, 171-178.
- Geers, A. L., Helfer, S. G., Kosbab, K., Weiland, P. E., & Landry, S. J. (2005). Reconsidering the role of personality in placebo effects: Dispositional optimism, situational expectations, and the placebo response. *Journal of Psychosomatic Research, 58*, 121-127.

- Geers, A. L., & Lassiter, G. D. (2005). Affective assimilation and contrast: Effects of expectations and prior stimulus exposure. *Basic and Applied Social Psychology, 27*, 143-154.
- Geers, A. L., Weiland, P. E., Kosbab, K., Landry, S. J., & Helfer, S. G. (2005). Goal activation, expectations, and the placebo effect. *Journal of Personality and Social Psychology, 89*, 143-160.
- Lassiter, G. D., & Geers, A. L. (2005). Are ambiguous figures actually ambivalent? *Individual Differences Research, 3*, 162-170.
- Lassiter, G. D., Munhall, P. J., Berger, I. P., Weiland, P. E., Handley, I. M., & Geers, A. L. (2005). Attributional complexity and the camera perspective bias in videotaped confessions. *Basic and Applied Social Psychology, 27*, 27-35.
- Reilly, S. P., Geers, A. L., Lindsay, D. L., Deronde, L., & Dember, W. N. (2005). Convergence and predictive validity in measures of optimism and pessimism: Sequential studies. *Current Psychology, 24*, 43-59.
- Geers, A. L., Handley, I. M., & McLarney, A. R. (2003). Discerning the role of optimism in persuasion: The valence-enhancement hypothesis. *Journal of Personality and Social Psychology, 85*, 554-565.
- Geers, A. L., & Lassiter, G. D. (2003). Need for cognition and affective expectations as determinants of affective experience. *Basic and Applied Social Psychology, 25*, 313-325.
- Geers, A. L., & Lassiter, G. D. (2002). Effects of affective expectations on affective experience: The moderating role of optimism - pessimism. *Personality and Social Psychology Bulletin, 29*, 1026-1039.
- Lassiter, G. D., Beers, M. J., Geers, A. L., Handley, I. M., Munhall, P. J., & Weiland, P. E. (2002). Further evidence for a robust point-of-view bias in videotaped confessions. *Current Psychology, 21*, 265-288.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Handley, I. M., & Weiland, P. E. (2002). Videotaped interrogations and confessions: Camera perspective biases verdicts in simulated trials. *Journal of Applied Psychology, 87*, 867-874.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Ploutz-Snyder, R. J., & Breitenbecher, D. L. (2002). Illusory causation: Why it occurs. *Psychological Science, 13*, 299-305.
- Lassiter, G. D., Geers, A. L., & Apple, K. J. (2002). Communication set and the perception of ongoing behavior. *Personality and Social Psychology Bulletin, 28*, 158-171.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Handley, I. M., & Beers, M. J. (2001). Videotaped confessions: Is guilt in the eye of the camera? In M. P. Zanna (Ed.), *Advances in Experimental Social Psychology*, (Vol. 33, pp. 189-254). New York: Academic Press.

Lassiter, G. D., Munhall, P. J., Geers, A. L., Handley, I. M., & Weiland, P. E. (2001). Camera perspective affects voluntariness judgments but not believability judgments. *Current Research in Social Psychology*, 7, 1-9.

Lassiter, G. D., Munhall, P. J., Geers, A. L., Weiland, P. E., & Handley, I. M. (2001). Accountability and the camera perspective bias in videotaped confessions. *Analysis of Social Issues and Public Policy*, 1, 53-70.

Geers, A. L. (2000). Examining the relationship between specific future expectations and optimism and pessimism. *Representative Research in Social Psychology*, 24, 26-33.

Lassiter, G. D., Geers, A. L., Apple, K. J., & Beers, M. J. (2000). Observational goals and the perception of ongoing behavior: A reexamination. *Journal of Experimental Social Psychology*, 36, 649-659.

Geers, A. L., & Lassiter, G. D. (1999). Affective expectations and information gain: Evidence for assimilation and contrast effects in affective experience. *Journal of Experimental Social Psychology*, 35, 394-413.

Geers, A. L., Reilly, S. P., & Dember, W. N. (1998). Optimism, pessimism, and friendship. *Current Psychology*, 17, 3-19.

## BOOK CONTRIBUTIONS

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Geers, A. L., & Caplandies, F. (*in press*). Placebo and nocebo effects. In K. Sweeny and M. Robbins (Eds.), *The Wiley Encyclopedia of Health Psychology*.

Lassiter, G. D., Lindberg, M. J., Ratcliff, J. J., Ware, L. J., & Geers, A. L. (2010). Top-down influences on the perception of ongoing behavior. In E. Balci and G. D. Lassiter (Eds.), *The Social Psychology of Visual Perception*. New York: Psychology Press, pp 225-251.

Geers, A. L., & Wellman, J. A. (2009). Expectations. In D. Sanders & K. R. Scherer (Eds.), *Oxford Companion to Emotion and the Affective Sciences*. Oxford University Press.

Lassiter, G. D., & Geers, A. L. (2004). Evaluation of confession evidence: Effects of presentation format. In G. D. Lassiter (Ed.), *Interrogations, Confessions, and Entrapment*, pp 198-211. Kluwer Press.

## MANUSCRIPTS UNDER REVIEW

(\* = STUDENT AS FIRST AUTHOR)

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Handley, I. M., Carstens, E. M., & Geers, A. L. *The role of similarity and dissimilarity mindsets on the effects of prior experience and expectations on affective reactions*. *Journal of Experimental Social Psychology*.

\*Murray, A., Boardley, D., Van Wasshenova, E., Tipton, J., Mahas, R., & Geers, A. L. (under review). *Discerning the distinct role of affective and cognitive determinants of physical activity in cancer survivors*. *Psychology and Health*.

\*Pertwi, Y. G., Geers, A. L., Lee, Y.T. (under review). *Rethinking intergroup contact across cultures: The relations between types of contact, group status, and perceived sociopolitical conditions*. *Journal of Cross-Cultural Psychology*.

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**MANUSCRIPTS IN PREPARATION** (\* = STUDENT AS FIRST AUTHOR)

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Boardley, D., Murray, A., Van Wassenova, E., Boczar, A., Tipton, J., Mahas, R., Schropp, R., & Tran, J., & Geers, A. L. (2017). *Affective and cognitive predictors of nutritious eating in cancer survivors*.

Geers, A. L., & Miller, F. G. *Two conceptualizations of bias in placebo research: The distinction between epistemic and experiential bias*.

Helfer, S. G., Caplandies, F. C., Colagiuri, B., Faasse, K., & Geers, A. L. *The influence of message framing instructions and negative affect on nocebo headaches in an experimental paradigm*.

Mahas, R., Sheu, J. J., Singh, S., Jordan, T., & Geers, A. *Using the modified integrated behavioral model to validate a path model of women's non-adherence to pap test screening national recommendations*.

Mao, A., Barnses, K., Sharpe, L., Geers, A. L., Helfer, S. Faasse, K., & Colagiuri, B. *What's in a frame?: Using positive framing to attenuate VR-induced cybersickness*.

Pertiwi, Y., Murray, A.B., Faasse, K., Gyasi-Gyamerah, A., Haegele, G., Helfer, S., Kleinstaber, M., Minza, W.M., O'Brien, K., Ocansey, R.T., Oikawa, M., Papp-Zipernovszky, O., Patria, B., Seligman, L., Yeung, V., Young, C., & Geers, A.L. *Affective associations and engagement in leisure-time physical activity: A test for cross-cultural differences*.

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**GRANT ACTIVITY**

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Co-Investigator, *Understanding the psychological processes that inhibit the nocebo effect*. Australian Research Council, 2019. (under review). (PI: Dr. Ben Colagiuri)

Consultant, *A one-session treatment for dental phobia in youth in an underserved population*. National Institutes of Health (NIDCR), 2019. (under review). (PI: Dr. Laura Seligman).

Principal Investigator, *A novel behavioral intervention for preventing the conditioning of chemotherapy-induced nausea during chemotherapy*. An Office of Research and Sponsored Programs small grant, 2017-2018. Total Amount: \$900. (funded)

Principal Investigator, *Patient-provider interactions: How does practitioner race matter?* Awarded a Society of Personality and Social Psychology Small Grant, 2017-2018. Total amount: \$1,500. (funded)

Co-Investigator, *Merely possessing an analgesic reduces experiences of pain*. Awarded by the Hong Kong Research Grant Council, 2017-2019, Grant # 13600617. Total amount: \$53,318. (funded). (PI: Dr. Wai Lan Yeung)



Consultant, *A clinical trial planning grant for one session treatment for dental phobia in youth as a method to disseminate an empirically supported treatment to an underserved population*. National Institutes of Health (NIDCR), 2017-2019. Total amount: \$217,950. (funded). (PI: Dr. Laura Seligman).

Principal Investigator, *Goal activation, expectations, and placebo analgesia*. National Institutes of Health: National Institute of Neurological Disorders and Stroke, 2006 – 2010, Grant # R03 NS051687. Total amount: \$144,000. (funded)

Principal Investigator, University of Toledo, University Research Award and Fellowship (URAF), *Goal activation, expectations, and analgesia*, 2005. Total amount: \$5,500. (funded)

Principal Investigator, University of Toledo, University Research Award and Fellowship (URAF), *The affective expectation model and placebo effects*, 2003. Total amount: \$9,000. (funded)

Principal Investigator, DeArce Memorial Endowment Grant, *Affective expectations as a determinant of the placebo effect: An initial investigation*, 2002. Total amount: \$14,000. (funded)

## HONORS AND AWARDS

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Invited Discussant, Second Clinical Expert Meeting on Placebo Effects, SIPS conference, 2019

Invited Member, the European Headache Federation International Task Force on Placebo/Nocebo Effects, 2018

Provost Faculty Professional Development Award, 2018

Kohler Research Award Recipient, University of Toledo, 2018

Science Visiting Research Fellowship, University of New South Wales, 2018-2019

“Admired scholar” Recipient, the SPSP Diversity & Climate Committee (DCC), 2018

Invited Discussant, Clinical Expert Meeting on Placebo and Nocebo Effects, SIPS conference, 2017

Host, Fulbright Scholar, Dr. Victoria Yeung, 2017

Kohler Research Award Recipient, University of Toledo, 2016

Faculty Travel, Research and Scholarship Supplement Award, University of Toledo, 2014

University of Sydney Visiting International Scholar Award, University of Sydney, 2013

International Research Grant, Research and Sponsored Programs, University of Toledo, 2013

Inaugural University of Toledo Department of Psychology Summer Research Fellowship, 2012

Provost Research Travel Award, University of Toledo, 2011

Fellow, 2010 Advanced Summer Institute on Health Behavior Theory, sponsored by

NCI, OBSSR, NIAID, NIDCR, NIDA, and NHLBI, in Madison, Wisconsin, 2010

College of Arts and Sciences Faculty Excellence Award, University of Toledo, 2010

Fellow, National Cancer Institute (NCI) Summer Institute on Social/Personality Psychology and Health, Bethesda MD, 2009

Kohler Research Award Recipient, University of Toledo, 2009

University of Toledo Outstanding Faculty Research Award, 2008

Faculty Development Grant, University of Toledo, 2003, 2004, 2005, 2006, 2007, 2009, 2010, 2011

Kohler Research Award Recipient, University of Toledo, 2002

EAESP-SPSP International Teaching Fellowship Scheme, Co-Sponsor, 2002

Arkes Graduate Student Research Award, Ohio University, 2000

Inaugural Psi Chi/Erlbaum Graduate Student Award in Cognitive Science, 2000

Moates Doctoral Fellowship, Ohio University, 1999 - 2000  
 American Psychological Society Student Caucus Annual Research Award, 1998  
 Graduate Student Research Achievement Award, Ohio University, 1998  
 Society for Personality and Social Psychology Travel Award, 1998  
 Psi Chi Outstanding Undergraduate Award, University of Cincinnati, 1994

## INVITED COLLOQUIA AND BROWNBAG PRESENTATIONS

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Geers, A. L. (spring, 2019). *An experimental investigation of two strategies to reduce adverse nocebo effect*. Colloquium present at the University of New South Wales, Sydney, Australia.

Geers, A. L. (spring, 2019). *Affect and the processing of verbal treatment information leading to nocebo effects*. Talk present to the University of Sydney Learning Lab, Sydney, Australia.

Geers, A. L. (spring 2016). *Placebo effects conceptualized as the outcome of persuasion*. Talk presented to the Ohio State University Group for Attitudes and Persuasion (GAP), Ohio State University, Columbus, OH.

Geers, A. L. (spring, 2014). *Unraveling the mystery: A social psychological perspective on placebo treatment effectiveness*. Talk presented at Adrian College, Adrian, MI.

Geers, A. L. (summer, 2013). *Beneficial effects of choice: Choice, control, and the placebo treatment efficacy*. Colloquium present at the University of Sydney, Sydney, Australia.

Geers, A. L. (spring, 2013). *Improving treatment outcomes: Using social psychology to harness placebo effects*. Talk present at Social Psychology and Health Speaker Series, Kent State University, Kent, OH.

Geers, A. L. (fall, 2011). *Patients in control: Treatment choice and the social psychology of placebo effects*. Talk presented at Social/Personality Brownbag Speaker Series, Michigan State University, East Lansing, MI.

Geers, A. L. (fall, 2011). *Choice, control, and the treatment expectation effects*. Talk presented at Social Psychology Brownbag Speaker Series, the University of Michigan, Ann Arbor, MI.

Geers, A. L. (spring, 2011). *Patients, pain, and medical care: How and when does treatment choice alter placebo expectation effects?* Talk presented at the Social Science Speaker Series, Montana State University, Bozeman, MT.

Geers, A. L. (fall, 2010). *Optimism and goal pursuit: Optimism is a behavior propellant*. Talk presented at the Group for Attitudes and Persuasion (GAP) talk series, Ohio State University, Columbus, OH.

Geers, A. L. (fall, 2009). *Social psychology, medical care, and the placebo effect*. Talk presented at the Social Psychology talk series, University of Florida, Gainesville, FA.

Geers, A. L. (spring, 2009). *Goals, expectations, and the placebo effect*. Talk presented at the Social Psychology talk series, Purdue University, West Lafayette, IN.

Geers, A. L. (fall, 2005). *Nonconscious goal pursuit in health care: Implications for placebo effects and medical side effects*. Talk presented at the every area talks (EAT) meeting, Ohio University, Athens, OH.

Geers, A. L. (spring, 2005). *Videotaped confessions and interrogations*. Talk presented at Adrian College, Adrian, MI.

## INVITED SYMPOSIA PRESENTATIONS

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Geers, A. L. (spring, 2019). *The role of affective processes in nocebo effects*. Invited talk to be presented at the Second Society for Interdisciplinary Placebo Studies (SIPS) conference, Leiden, Netherlands.

Geers, A. L. (spring, 2017). *A social psychological process approach for understanding placebo effects*. Invited talk presented at the inaugural Society for Interdisciplinary Placebo Studies (SIPS) conference, Leiden, Netherlands.

Geers, A. L. (spring, 2013). *Placebo effects: Uncovering the social and personality processes*. Invited talk presented at the conference, “Progress in our understanding of the psychobiological and neurobiological mechanisms of the placebo and nocebo response”, Tübingen, Germany.

Geers, A. L. (spring, 2011). *Choice, control, and the placebo effect*. Invited talk presented at the inaugural Social Personality and Health Network pre-conference at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Geers, A. L. (fall, 2010). *The video recording of criminal suspects: Twenty-five years of research*. Invited talk presented at the 2010 distinguished contribution to research in public policy award. Symposia at the 2010 meeting of the American Psychological Association, San Diego CA.

Geers, A. L., Fowler, S. L., & Rasinski, H. M. (spring, 2010). *When is it adaptive to expect the best? Exploring the links between optimism and successful goal pursuit*. Invited talk presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

## SYMPOSIA PRESENTATIONS

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Peerdeman, K. J., van Laarhoven, A. I. M., Veldhuijzen, D. S., Geers, A. L., Kirsch, I., & Evers, A. W. M. (2019). *Underpredicting pain may help and harm*. Talk to be given at the second annual conference of the Society for Interdisciplinary Placebo Studies, Leiden, Netherlands.

Tang, B., Geers, A.L., Barnes, K., & Colagiuri, B. (2019). *Instrumental control enhances placebo analgesia*. Talk to be given at the second annual conference of the Society for Interdisciplinary Placebo Studies, Leiden, Netherlands.

Yeung, V. W., Geers, A. L., Colloca, L. (2019). *Merely possessing a placebo analgesic cream enhances one's pain resilience similar to using the placebo analgesic cream*. Talk to be given at the second annual conference of the Society for Interdisciplinary Placebo Studies, Leiden, Netherlands.

Helfer, S. G., Caplandies, F. C., Colagiuri, B., Faasse, K., & Geers, A. L. (2018). *Testing the ability of two different types of message instructions to reduce nocebo headaches in an experimental paradigm*. Talk presented at the International Conference of Behavioral Medicine, Santiago, Chile.

Helfer, S. G., Caplandies, F. C., Colagiuri, B., Faasse, K., & Geers, A. L. (2018). *Assessment of different types of message frames to reduce nocebo headaches in an experimental paradigm*. Talk given at the annual conference of the Association for Psychological Science, San Francisco, CA.

Murray, A.B., Horn, J., Junkins, E., Burgess, M.C.R., Geers, A.L., (2018). *Team projects in a large classroom using Sternberg-style, creative, problem solving objectives*. Talk presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Pertiwi, Y., Beddow, M., Gerchak, K., & Geers, A. L. (2018). *Professors' gender and religious attire: How do they matter?* Talk presented the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Caplandies, F. C., Geers, A. L., Brown, J. A., Fowler, S., & Vogel, C. L. (2017). *The analgesic effect of expectation: Dispositional optimism predicts reduced pain across seven studies*. Conference presentation at the annual meeting of the Midwest Graduate Research Symposium, Toledo, OH.

Geers, A. L., Rose, J. P., Caplandies, F., & Helfer, S. G. (2017). *Health care and control: Involving individuals in the selection of medical treatments improves treatment outcomes*. Talk presented at the annual conference of the Society for Personality and Social Psychology, San Antonio, TX.

Murray, A. B., Geers, A.L. (2017). *Sexualized exercise advertisements and intentions to engage in exercise*. Talk presented at the annual Midwest Research Graduate Symposium, Toledo, OH.

Caplandies, F. C. & Geers, A. L. (2016). *Brief mind clearing as a resource: How clearing your mind is physiologically beneficial*. Talk presented at the annual meeting of the Midwest Graduate Research Symposium, Toledo, OH.

Geers, A. L., Helfer, S. G., Brown, J. A., & Briñol, P. (2016). *When do placebo effects endure over time?: Testing the role of cognitive elaboration*. International Conference of Behavioral Medicine, Melbourne Australia.

Murray, A. B., Geers, A.L. (2016). *Clarifying the determinants of healthy and unhealthy behaviors in urban, minority teenagers: Distinct roles of positive affect*. Talk presented at the annual Midwest Research Graduate Symposium.

Brown, J. A., Geers, A. L., Oikawa, M., & Rose, J. (2015). *What would they do? Consideration of others when choosing between treatments*. Conference presentation at the annual meeting for the Midwest Graduate Research Symposium, Toledo, OH.

Caplandies, F. C., Geers, A. L., Helfer, S. G., & Colaguiiri, B. (2015). *Are you the 70%? When message frames cause pain*. Conference presentation at the annual meeting of the Midwest Graduate Research Symposium, Toledo, OH.

Mahas, R., Van Wassenova, E., Geers, A.L., Hutzelman, E., Murray, A. & Boardley, D. (2015). *Interplay of affective and cognitive factors towards influenza risk perceptions in college students*. Midwest Graduate Research Symposium. Toledo, Ohio.

Murray, A.B., & Geers, A.L. (2015). *I feel good: Affective versus cognitive ads influence affect towards exercise*. Conference presentation at the annual meeting for the Midwest Graduate Research Symposium, Toledo, OH.

Roberts, L., Vogel, E., Rose, J., Glassman, T., Blavos, A., & Geers, A. (2015). *Smoking and poking: Evaluating the theory of planned behavior in the context of marijuana use and blood donation*. Oral presentation presented at the annual meeting of the Midwest Graduate Research Symposium, Toledo, OH.

Brown, J. A., Haught, H., Geers, A. L., & Rose, J. P. (2014). *Thinking of the self and thinking of others: The consideration of others can alter treatment decisions and outcomes*. Talk presented at the annual meeting of the Midwestern Psychological Association.

Caplandies, F.C., Graham, C., Reyes, J., Becker, A., Golini, F., Wellman, J. A., Chan, K., & Geers, A. L. (2014). *The role of affect and blood pressure in goal pursuit among pessimists*. Talk presented at the 2014 annual meeting of the Midwest Psychological Association, Chicago, IL.

Roberts, L., Rose, J.P., & Geers, A. (2014). *"It worked for me!" Normative influence and placebo responding*. Oral presentation presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Roberts, L., Rose, J., & Geers, A. (2014). *Can social information augment the placebo effect?* Oral presentation presented at the annual meeting of the Midwest Graduate Research Symposium, Toledo, OH.

Brown, J. A., Haught, H., Geers, A. L., & Rose, J. P. (2013). *What would they do?: Consideration of others when choosing between medical treatments*. Conference presentation at the annual meeting for the Midwest Graduate Research Symposium, Toledo, OH.

Fowler, S. L., Geers, A. L., & Wellman, J. A. (2013). *Pain stimulus exposure moderates the effectiveness of a placebo analgesic*. Talk presented at the conference, "Progress in our understanding of the psychobiological and neurobiological mechanisms of the placebo and nocebo response", Tübingen, Germany.

Geers, A. L., Brown, J. A., & Helfer, S. G. (2013). *How global and specific expectations shape placebo effects*. Symposium talk presented at the 2013 annual meeting of the Society for Experimental Social Psychology.

Brown, J. A., Geers, A. L., Rose, J. P., & Haught, H. (2012). *Decisions, decisions: The effect of choice complexity on placebo treatment efficacy*. Talk presented at the annual meeting for the Midwest Graduate Research Symposium, Toledo, OH.

Brown, J. A., Rasinski, H. M., Fowler, S. L., Trifiletti, J., Fox, J., Jenkins, Z., Rose, J. P., & Geers, A. L. (2012). *The power of choice: The moderating influence of choice on placebo analgesia*. Talk presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Fowler, S. L., Wymer, C., Sroka, K., Helfer, S. G., Rasinski, H. M., & Geers, A. L. (2012). *A social cognition approach to understanding sex differences in pain perception*. Talk presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Gahr, J., Seligman, L. D., Swedish, E., Geers, A. L., & Hovey, J.D. (2012). *Attitude function matching effects on attitude toward psychological treatments: The role of affective versus cognitive persuasive appeals*. Talk presented at the annual meeting of the Association for Behavioral and Cognitive Therapies, National Harbor, MD.

Geers, A. L., Rose, J. P., Fowler, S. L., Rasinski, H. M., Bistline, A., Kalisik, D., & Brown, S. (2012). *When do placebo analgesics help?: Moderating effects of prior experience and treatment choice*. Talk presented at the annual meeting of the Society for Behavioral Medicine, New Orleans LA.

Helfer, S. G., Kamody, R., Woltja, E., Fowler, S. L., & Geers, A. L. (2012). *Affective expectations increase positive mood, exercise intentions, and exercise duration*. Talk presented at the annual meeting of the Society for Behavioral Medicine, New Orleans LA.

Fowler, S. L., Rasinski, H. M., Helfer, S. G., Geers, A. L., & France, C. R. (2011). *Determinants of the femininity-pain relationship: A person by situation analysis*. Talk presented at the annual meeting of the Midwestern Psychological Association Conference, Chicago, IL.

Fowler, S. L., Rasinski, H. M., Helfer, S. G., Geers, A. L., & France, C. R. (2010). *Concept priming and pain: An experimental approach to understanding the role of gender in sex-related pain differences*. Talk presented at the annual meeting of the Midwestern Psychological Association Conference, Chicago, IL.

Okdie, B. M., Guadagno, R. E., Berinieri, F. J., Geers, A. L. & McLarney-Vesotski, A. R. (2010). *Getting to know you: Face-to-face versus online interactions*. Paper presented at the annual meeting of the Midwestern Psychological Association Conference, Chicago, IL.

Rasinski, H. M., Geers, A. L., & Czopp, A. M. (2010). *"I guess what he said wasn't that bad": Dissonance reduction in non-confronting targets of prejudice*. Talk presented at the annual meeting of the Midwestern Psychological Association Conference, Chicago, IL.

Geers, A. L., Helfer, S. G., Wellman, J. A., & France, C. R. (2009). *Dispositional optimism predicts placebo analgesia*. Talk presented at the 30<sup>th</sup> annual meeting of the Society of Behavioral Medicine, Montreal, Canada.

Geers, A. L., Wellman, J. A., & Fowler, S. L. (2009). *When different forms of optimism combine and collide: The case of dispositional optimism and event-specific optimism*. Symposium co-chair: Andrew Geers. Talk presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Neff, L. A., Geers, A. L., & Broady, E. F. (2009). *Optimistic expectations in marriage: A resource or vulnerability for adaptive relationship functioning?* Symposium chair: Andrew L. Geers. Talk presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Geers, A. L., Handley, I. M., McLarney, A., Kosbab, K., & Niehaus, J. (2002). *Optimism - pessimism biases the evaluation of persuasive communications.* Talk presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

## POSTER PRESENTATIONS

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Adams, B., Pertiwi, Y., Hua, J.; Gokula, V., Pappula, J.S., Gotfried, R., Howell, J., Geers, A. L. (2019). *Physician social identity and the patient-physician relationship: Preliminary findings from two settings.* Poster presented at the Society of Personality and Social Psychology Convention. Portland, OR.

Aloni, M., Geers, A. L., Coleman, M., & Milano, K. (2019). *Too picky for my taste?: The effect of the gluten-free dietary restriction on impressions of romantic partners.* Poster presented at the Society of Personality and Social Psychology Convention. Portland, OR.

Clemens, K., Fowler, S. L., Helfer, S.G., & Geers, A. L. (under review). *Momentary mood as a moderator of verbally-induced placebo analgesia in an experimental pain paradigm.* Poster submitted to the second annual conference of the Society for Interdisciplinary Placebo Studies, Leiden, Netherlands.

Clemens, K., Pertiwi, Y., O'Brien, K., Murray, A., & Geers, A. L. (2019). *Arousal level of affective associations as predictors of intention to exercise.* Poster presented at the Health Pre-Conference, Society for Personality and Social Psychology, Portland, OR.

Murray, A.B., Pertiwi, Y., Faasse, K., Gyasi-Gyamerah, A., Haegele, G., Helfer, S., Kleinstaber, M., Minza, W.M., O'Brien, K., Ocansey, R.T., Oikawa, M., Papp-Zipernovszky, O., Patria, B., Seligman, L., Yeung, V., Young, C., & Geers, A.L., (2019). *A cross-cultural study of affect and engagement in physical activity.* Poster presented at the Society for Personality and Social Psychology, Portland, OR.

Peerdeman, K. J., van Laarhoven, A. I. M., Veldhuijzen, D. S., Geers, A. L., Kirsch, I., & Evers, A. W. M. (2019). *Benefits and risks of underpredicting pain.* Poster submitted at the annual Pain Research Meeting, Lanaken, Belgium.

Peerdeman, K. J., van Laarhoven, A. I. M., Veldhuijzen, D. S., Geers, A. L., Kirsch, I., & Evers, A. W. M. (under review). *Optimizing expectations for pain, what are the limits?* Poster submitted to the 2019 Congress of the European Pain Federation, Valencia, Spain.

Aloni, M., Geers, A. L., Coleman, M., Silvia, W., Banta, G., & Milano, K. (2018). *Too high maintenance for me! The effect of the gluten-free dietary restriction on impressions of romantic partners.* Poster presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Caplandies, F. C., Vogel, C., Phelps, K., Rosentreter, R., Hines, A., Stoker, S., Helfer, S. G., Colagiuri, B., Faasse, K., & Geers, A. L. (2018). *My head aches: Does attribute framing of headache*

*information alter the likelihood of headache development in an experimental paradigm?* Poster presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Junkins, E., Horn, J., Murray, A.B., Geers, A.L., (2018). *A case study comparison of online versus face-to-face psychology courses.* Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Horn, J., Junkins, E., Murray, A.B., Geers, A.L., (2018). *Use of peer-led review sessions for studying in college students.* Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Murray, A.B., Horn, J., Junkins, E., Howard, S., Burgess, M.C.R., Geers, A.L., (2018). *Objectification of active versus not active women in exercise advertisements.* Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Murray, A.B., VanWasshenova, E., Mahas, R., Schropp, R., Tran, J., Maras, J., Horn, J., Howard, S., Junkins, E., Tipton, J., Mohammed, I., Boardley, D., & Geers, A.L., (2018). *Comparing cancer survivors' cognitions and affective associations towards nutritious foods.* Poster presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Peerdeman, K. J., van Laarhoven, A. I. M., Veldhuijzen, D. S., Geers, A. L., Kirsch, I., & Evers, A. W. M. (2018). *Consequences of the underprediction of pain: Assimilation of contrast effects?* Poster submitted to the annual conference of the International Society for the Study of Pain. Boston, M.A.

Caplandies, F., Brown, J.A., Hershberger, C., Arite, M., Geers, A. L. (2017). *Benefits of prior experience: How choice and familiarity influence exercise enjoyment.* Poster presented at the annual meeting of the University of Toledo/BGSU Symposium on Research in Psychiatry, Psychology, & Behavioral Science, Toledo, OH.

Caplandies, F. C., Geers, A. L., Helfer, S. G., Colaguirri, B. (2017). *Manipulating attribute framing and effect type on nocebo effects in a headache paradigm.* Poster presentation at the annual meeting of the Society for Personality and Health Network, San Antonio, TX.

Caplandies, F. C., Geers, A. L., Brown, J. A., Fowler, S., & Vogel, C. L. (2017). *The analgesic effect of expectation: dispositional optimism predicts reduced pain across seven studies.* Poster presented at the annual meeting of the Midwest Graduate Research Symposium, Toledo, OH.

Caplandies, F. C., Phelps, K., Rosentreter, R., Foster, M., Arite, M., Steiner, M., Sneed, A., Colombo, S., Reese, T., & Geers, A. L. (2017, October). *How the Biopsychosocial Model can help account for placebo effects in performance situations.* Poster presentation at the annual meeting of the Health Psychology Research Symposium, Dearborn, MI.

Coleman, M., Milano, K., Aloni, M., & Geers, A. L. (2017). *Too high maintenance for me! The effect of dietary restrictions on impressions of romantic partners.* Poster presented at Western Research Day, Danbury, CT.



- O'Brien, K., Pertiwi, Y. G., Gerchak, K., Vogel, C., Steiner, M., Murray, A. B., & Geers, A. L. (2017). *What feelings predict physical activity?: A preliminary test of affect valuation theory*. Poster presented at the annual meeting of the Midwest Graduate Research Symposium, Toledo, Ohio.
- Murray, A.B., Carvalho, M., Franco, M., Gerchak, K., Maras, J., & Geers, A.L. (2017). *Sexercise: The influence of sexualized advertisements on affect towards exercise and exercise intentions*. Poster to be presented at the annual meeting of the Association for Psychological Science, Boston, MA.
- Murray, A.B., Vanwasshenova, E., Mahas, R., Maras, J.C., Rodriguez-Steen, L., Fahlman, M.M., Boardley, D., & Geers, A.L. (2017). *Health behaviors in urban youth predicted by positive affect over a two-week period*. Poster presented at the meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Pertiwi, Y., Geers, A. L., & Lee, Y. (2017). *Knowing you but not knowing you better: A cross-cultural study of intergroup contact and stereotype accuracy*. Poster presented at the meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Slutsky, E., Docheva, N., Erho, J., Gibbs, T., Geers, A., Boardley, D., Van Hook, J., Murray, A., Caplandies, F.C., Horn, J., Vogel, C., & Norden, P. (2017). *Assessment of the psychological factors related to menopause*. Poster presentation at the annual meeting of the North American Menopause Society, Philadelphia, PA.
- Tran, J., Van Wasshenova, E., Murray, A., Boczar, A., Boardley, D., Geers, A., Mahas, R., Schropp, R., & Maras, J. (2017). *Affective associations as predictors of physical activity in cancer survivors*. Poster session presented at American College of Sports Medicine's 64th Annual Meeting, Denver, Colorado.
- Vogel, C., Steen, L., Caplandies, F., Close, S., O'Brien, K., Grube, A., & Geers, A. L. (2017). *Positive mood inductions can reduce nocebo side effects in a laboratory pain paradigm*. Conference presentation at the annual meeting of the University of Toledo/BGSU Symposium on Research in Psychiatry, Psychology, & Behavioral Science, Toledo, OH.
- Yeung, V. Geers, A. L., & Kam, M. (2017). *Merely possessing a placebo analgesic reduced pain intensity: Preliminary findings from a randomized design*. Poster presented at the inaugural conference of the Society for the International Study of Placebo Effects, Leiden, Netherlands.
- Caplandies, F. C., Geers, A. L., Brown, J. A., Fowler, S. (2016). *Rate your pain: Dispositional optimism predicts lower levels of pain across seven studies*. Poster presentation at the annual meeting of the Health Psychology Research Symposium, Dearborn, MI.
- Caplandies, F.C., Geers, A.L., Levine, J., Hershberger, C., Arite, M., Miranda, E., & Eby, D. (2016). *Using the biopsychosocial model of threat and challenge to understand the occurrence of placebo effects*. Poster presented at the 2016 annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Close, S., Eckhart, M., Stevenson, K., Wager, J., & Geers, A. (2016). *Don't worry, be happy: Positive mood reduces the effects of negative expectations*. Poster presented at the 2016 annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Helfer, S. G., & Geers, A. L. (2016). *Work responsibilities as barriers to physical activity: How do we evaluate the exerciser?* Poster presented at the International Conference of Behavioral Medicine, Melbourne Australia.

Murray, A.B., Mahas, R., Vanwasshenova, E., Stuck, A., Simon, M., Besly, S., Spoerl, D., Fahlman, M.M., Boardley, D., & Geers, A.L. (2016). *Clarifying the determinants of healthy and unhealthy behaviors in urban, minority teenagers: Distinct roles of positive and negative affect.* Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Pertiwi, Y. & Geers, A. (2016). *Is the more intergroup contact the better the outgroup evaluation? A cross-cultural study of intergroup contact and prejudice between majority and minority groups.* Conference presentation at the Annual Midwest Graduate Research Symposium. Toledo, OH.

Pertiwi, Y., Lee, Y. T., & Geers, A. L. (2016). *When does contact matters? A cross-cultural study of direct contact and extended contact in predicting prejudice between unequal groups.* Poster presented at the 2016 annual meeting of the Association for Psychological Science, Chicago, IL.

Van Wasshenova, E., Mahas, R., Murray, A., Boardley, D., & Geers, A. (2016) *Feeling measures and cognitive beliefs as predictors of physical activity.* Poster presented at the annual meeting of the American College of Sports Medicine. Boston, MA.

Van Wasshenova, E.; Mahas, R.; Murray, A.; Geers, A.; Boardley, D.; Fahlman, M. (2016). *Positive feelings predict nutrition behaviors in urban adolescents.* Roundtable presentation at the 2016 conference of the American Public Health Association. Denver, CO.

Brown, J. A., Oikawa, M., Rose, J. P., Haught, H., Oikawa, H., & Geers, A. L. (2015). *Evidence for mediational mechanisms in the effects of choice complexity and culture on treatment outcomes.* Poster presented at the 2015 annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Caplandies, F. C., Geers, A. L., Helfer, S. G., & Colagiuri, B. (2015). *Headaches and communication: Can message framing alter symptoms reports?* Poster presented at the 2015 annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Caplandies, F. C., Geers, A. L., Levine, J. C., Hershberger, C., Arite, M., Miranda, E., Eby, D. (2015). *The biopsychosocial model of threat and challenge: A means to understanding placebo effects.* Poster presentation at the annual meeting of the Health Psychology Research Symposium, Dearborn, MI.

Close, S., Stevenson, K., Graupmann, K., Brest, B., Eckles, K., & Geers, A. L. (2015). *Effects of mood and expectation on judgments of subjective well-being.* Poster presented at the 2015 annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Fox, J., Close, S. R., Geers, A. L., & Rose, J. P. (2015). *Does giving choice help everyone?: The relationship between choice, interdependence, and placebo analgesia.* Paper presented at the annual meeting of the Midwestern Psychological Association.

Helfer, S. G., & Geers, A. L. (2015). *Patient knowledge and attitudes toward placebo treatments*. Poster presented at the annual meeting of the Society for Behavioral Medicine, San Antonio, TX.

Mahas, R., Van Wasshenova, E., Murray, A., Fahlman, M., Boardley, D. & Geers, A.L. (2015). *Relationship between affective and cognitive factors in self-reported physical activity and food intake in adolescents*. Society for Nutrition Education and Behavior. Pittsburgh, PA.

Mahas, R., Van Wasshenova, E., Geers, A., Hutzelman, E., & Boardley, D. (2015) *Interplay of affective and cognitive factors towards influenza risk perceptions in college students*. Poster presented at the annual meeting of the Midwest Graduate Research Symposium. Toledo, Ohio.

Murray, A.B., & Geers, A.L. (2015). *I feel good: Affective versus cognitive ads influence affect towards exercise*. Poster to be presented at the annual meeting of the Association for Psychological Science, New York City, NY.

Roberts, L., Rose, J., Glassman, T., Blavos, A., Geers, A., & Vogel, E. (2015). *Experience as a moderator of attitudes, norms, and behavioral intentions*. Poster session presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Roberts, L., Rose, J., Glassman, T., Blavos, A., Geers, A., & Vogel, E. (2015). *Are you experienced? Experience moderates social norms, attitudes, & intentions to donate blood and use marijuana*. Poster session presented at the Social Personality & Health Preconference, Long Beach, CA.

Van Wasshenova, E., Mahas, R., Murray, A., Geers, A., Boardley, D., & Fahlman, M. (2015). *Adolescents relationship between affective associations and cognitive factors in self-reported physical activity and food intake*. Poster presented at the 2015 annual meeting of the American Public Health Association, Chicago, IL.

Van Wasshenova, E., Mahas, R., Murray, A., Geers, A., Boardley, D. Fahlman, M. (2015). *Affective associations and reported intake of fruit, vegetables, and grains in university students*. Society for Nutrition Education and Behavior. Pittsburgh, PA.

Caplandies, F. C., Helfer, S. G., Colagiuri, B., & Geers, A. L. (2014). *Does message framing alter headache reports?* Poster presented at the 2015 University of Michigan, Dearborn, Psychology and Health conference, Dearborn, MI.

Geers, A. L. (2014). *Self-persuasion processes and placebo effects*. Poster presented at the 2014 annual meeting of the Society for Experimental Social Psychology, Columbus, OH.

Brown, J. A., Geers, A. L., Rose, J. P., & Haught, H. M. (2014). *Prior experience and exercise behavior: The interactive effect of expectation and program choice*. Poster presented at the 2014 annual meeting of the American Psychological Association, Washington, DC.

Brown, J. A., Geers, A. L., Rose, J. P., & Haught, H. M. (2014). *Will you exercise more with choice?* Paper presented at the 20<sup>th</sup> annual meeting of the University of Toledo/BGSU Symposium on Research in Psychiatry, Psychology, & Behavioral Science, Toledo, OH.

- Fox, J., Close, S. R., Rose, J. P., & Geers, A. L. (2014). *Does giving choice help everyone?: The relationship between choice, interdependence, and placebo analgesia*. Paper presented at the 20<sup>th</sup> annual meeting of the University of Toledo/BGSU Symposium on Research in Psychiatry, Psychology, & Behavioral Science, Toledo, OH.
- Brown, J. A., Oikawa, M., Rose, J. P., Haught, H., Oikawa, H., & Geers, A. L. (2014). *Choosing across cultures: How choice complexity impacts treatment outcomes in Japanese and U.S. American contexts*. Poster presented at the 2014 meeting of the Society for Personality and Social Psychology, Austin, TX.
- Close, S. R., Brown, J. A., Adkins, V., Perry, K., Eckles, K., Handley, I. M., & Geers, A. L. (2014). *Do moods and expectancies have unique or interactive effects?: An experimental investigation*. Poster presented at the 2014 annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Haught, H., Rose, J. P., Brown, J. A., Geers, A. L., & Corser, R. (2014). *One fish, two fish, red fish, blue fish! The impact of status and referent on risk-taking*. Poster presented at the 2014 annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Roberts, L., Rose, J., & Geers, A. (2014). *It worked for them, why not me? Social comparison and cognitive performance in a placebo paradigm*. Poster presented at the 2014 annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Brown, J. A., Geers, A. L., & Rose, J. P. (2013). *Sleep on it: The provision of choice increases the effectiveness of a placebo sleep treatment*. Poster presented at the conference, "Progress in our understanding of the psychobiological and neurobiological mechanisms of the placebo and nocebo response", Tübingen, Germany.
- Brown, J. A., Geers, A. L., Rose, J. P., Haught, H., Brown, S., & Campbell, M. (2013). *Don't tell me what to do: Parsing apart the role of others in decision-making*. Poster presented at the 2013 annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Brown, J. A., Rose, J. P., & Geers, A. L. (2013). *You're getting sleepy: The effect of treatment choice on sleep quality in a placebo treatment paradigm*. Poster presented at the 2013 annual meeting for the Society of Behavioral Medicine, San Francisco, CA.
- Fowler, S. L., Wymer, C., Brown, S., & Geers, A. L. (2013). *Flower power: Feminine primes influence pain tolerance and perceptions of weakness*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Wellman, J. A., & Geers, A. L. (2013). *Dark horse learning: Academic achievement goals and the nonconscious goal pursuit of pessimists*. Poster to be presented at the 121<sup>st</sup> annual convention of the American Psychological Association, Honolulu, HI.
- Brown, J. A., Geers, A. L., Rose, J. P., & Haught, H. (2012). *Choice complexity influences placebo treatment efficacy differently among social class groups*. Poster presented at the annual meeting of the Association for Psychological Science, Chicago, IL.

- Brown, J. A., Geers, A. L., Rose, J. P., Haught, H., Trifiletti, J., Fox, J., & Jenkins, Z. (2012). *Placebo treatment efficacy: Interactions with choice complexity and social class*. Paper presented at the 19<sup>th</sup> annual meeting of the University of Toledo/BGSU Symposium on Research in Psychiatry, Psychology, & Behavioral Science, Toledo, OH.
- Fowler, S. L., Sroka, K., Dev, M., Wymer, C., Helfer, S. G., Rasinski, H. M., & Geers, A. L. (2012). *Boys don't cry, or do they? Priming femininity can reduce pain tolerance for men*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Geers, A. L., Rasinski, H., Fowler, S. L., Rose, J. P., Rohan, M., Brown, S., & Nagel, B. (2012). *When does choosing shape expectation effects?: The moderating influence of motivation for control*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Haught, H., Rose, J. P., Geers, A. L., & Brown, J. A. (2012). *Agency, self, subjective social status and health*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Helfer, S. G., Kamody, R., Woltja, E., Fowler, S. L., Rasinski, H. M., & Geers, A. L. (2012). *A focus on feelings increases positive attitudes and the enjoyment of exercise*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Rasinski, H. M., Fowler, S. L., Wymer, C., Black, J., Smoktonowicz, J., & Geers, A. L. (2012). *Uncovering the contexts of confrontation: Fairness promotes the confrontation of sexism*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Rohan, M., Fowler, S. L., Brown, S., Wymer, C., & Geers, A. L. (2012). *When is dispositional optimism beneficial? Examining goal-related efforts during goal obstruction*. Paper to be presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Wellman, J. A., & Geers, A. L. (2012). *Accessible armor: How self-esteem protects targets from the immediate mood effects of ostracism*. Poster presented at the 120<sup>th</sup> annual convention of the American Psychological Association, Orlando, FL.
- Yosai, E., Jackson, J., Close, S., Handley, I. M., Rasinski, H. M., Fowler, S. L., & Geers, A. L. (2012). *Dissimilarity mindsets promote expectation-consistent perceptions for re-experienced stimuli*. Paper to be presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Fowler, S. L., Rasinski, H. M., Geers, A. L., & Helfer, S. G. (2011). *Determinants of the femininity – pain relationship: Effects of gender priming and need for affect on pain*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Handley, I. M., Sollars, M., Rasinski, H. M., Fowler, S. L., Geers, A. L., & Helfer, S. G. (2011). *Bias-correction against provided expectations can reverse placebo effects*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Rasinski, H. M., Geers, A. L., Fowler, S. L., & Knisley, J. (2011). *Exposing a cycle of silence: Dissonance due to not confronting prejudice increases future inaction*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Rose, J. P., Geers, A. L., Rasinski, H. M., & Fowler, S. L. (2010). *Choice and the placebo effect*. Presented at the annual meeting of the Society for Judgment and Decision Making, St. Louis, MO.

Wellman, J. A., Geers, A. L., Fairless, N. D., Cicchinelli, S. R., Pase, H. J., & Horn, J. M. (2011). *Optimism specificity, affective incongruity, and task performance*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Wellman, J. A., Geers, A. L., Rasinski, H. M., Sherpa, P. D., & Lyons, C. S. (2011, March). *Self-esteem feedback protects mood from proximate sources of social ostracism*. Poster presented at the 82<sup>nd</sup> annual meeting of the Eastern Psychological Association, Cambridge, MA.

Fowler, S. L., Geers, A. L., Johnson, A., & Wellman, J. A. (2010). *Optimism, construal level theory, and the processing on threatening health information*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Fowler, S. L., Geers, A. L., & Wellman, J. A. (2010). *How do we construe health threats? The interactive effects of dispositional and unrealistic optimism on level of information processing*. Paper presented at the 25th annual meeting of the Society for Southeastern Social Psychology, Fort Myers, FL.

Pelletier, H., Rasinski, H. M., Brown, K. L., Seligman, L. D., Geers, A. L., & Hovey, J. D. (2010). *Dissemination of empirically supported treatments: The role of argument type in shaping clinicians' attitudes*. Poster presented at the annual meeting of the Anxiety Disorders Association of America, Baltimore, MD.

Sollars, M. C., Handley, I. M., Rasinski, H. M., Fowler, S. L., Geers, A. L., & Helfer, S. G. (2010). *Beliefs about the influence of expectations can eliminate analgesic placebo effects*. Paper presented at the 3<sup>rd</sup> Biennial National ISeA Symposium of Biomedical Research Excellence, Bethesda, MD.

Rasinski, H. M., Geers, A. L., Czopp, A. M., & Smoktonowicz, J. (2010). *When expecting the best leads to suffering the most: Optimistic expectations, dissonance, and the confrontation of prejudice*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Wellman, J. A., Geers, A. L., & Kosbab, K. (2010). *Staying on target: Optimism and goal pursuit obstacles*. Paper presented at the 22nd annual convention of the Association for Psychological Science, Washington, DC.

Wellman, J. A., Geers, A. L., Fairless, N. D., Cicchinelli, S. R., Pase, H. J., & Horn, J. M. (2010). *Why does the dark horse win? Mood, misattribution, and the performance of the pessimist*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Helfer, S. G., Wellman, J. A., Geers, A. L., & France, C. R. (2009). *Priming the concept of pain reduces placebo analgesia*. Paper presented at the 30<sup>th</sup> annual meeting of the Society of Behavioral Medicine, Montreal, Canada.

- Fowler, S. L., Rutt, J. J., Stevens, S., Bower, R., Wellman, J. A., & Geers, A. L. (2008, October). *Buckling under pressure: Optimism and goal importance combine to determine frustration, arousal, and performance*. Poster presented at the 25th annual meeting of the Society for Southeastern Social Psychology, Greenville, SC.
- Folwer, S. L., Rutt, J. J., Stevens, S., Bower, R., Wellman, J. A., & Geers, A. L. (2009). *Dispositional optimism, goal importance, and engagement: An experimental test for mediators and moderators*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Wellman, J. A., Geers, A. L., & Fowler, S. L. (2009). *One thing at a time: Goal priority, goal-shielding, and optimism*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Geers, A. L., Noel, S., Czopp, A. M., & Wellman, J. A. (2008). *Optimism and attention to information following a threat*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Smithmyer, P. J., Wellman, J. A., & Geers, A. L. (2008). *Goal-setting, optimism-pessimism, and task performance*. Paper presented at the 9th annual meeting of the Society of Personality and Social Psychology, Albuquerque, NM.
- Wellman, J. A., Geers, A. L., Helfer, S. G., Floyd, T. M., & Smithmyer, P. J. (2008). *Cold, cold, heart: Placebo analgesia reduces sensitivity to social rejection*. Paper presented at the 80<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago IL.
- Wellman, J. A., Geers, A. L., Warren, M. E., Howe, M. G., & Dehnhoff, E. E. (2008). *Self-shining armor: Boosting self-esteem protects against the negative mood effects of ostracism*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Geers, A. L., Wellman, J. A., Warren, M., Meade, L., & Franz, J. (2007). *When does dispositional optimism relate to performance?: The moderating role of goal salience*. Paper presented at the meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Wellman, J. A., Czopp, A. M., & Geers, A. L. (2007). *Optimism, motivation, and the confrontation of racism*. Paper presented at the 19<sup>th</sup> annual meeting of the Association for Psychological Science, Washington, DC.
- Wellman, J. A., Geers, A. L., Floyd, T. M., Smithmyer, P. J., & Czopp, A. M. (2007). *Rebel without a (conscious) cause: Priming a nonconscious goal for psychological reactance leads to task performance inconsistent with experimenter-provided expectations*. Paper presented at the meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Christman, S. D., Geers, A. L., Kosbab, K., & Weiland, P. E. (2006). *Placebos and belief updating: Strong right-handers do not show placebo effects*. Paper presented at the annual MCO research symposium, Toledo OH.

Geers, A. L., Helfer, S. G., Kosbab, K., Weiland, P. E., & Wellman, J. A. (2006). *The goal activation model of placebo effects: Supplying evidence for generalizability*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Palm Springs, CA.

Oberleitner, D., Wellman, J. A., Geers, A. L., & Noel, S. (2006). *I'm better than that: Self-esteem boost as a moderator of ostracism's threat to fundamental needs and increases in negative mood*. Paper presented at the Society of Personality and Social Psychology, Palm Springs, CA.

Weiland, P. E., Okdie, B., Geers, A. L., Podracky, D., & Sharkey, T. (2006). *The effects of regulatory depletion on subsequent regulatory failure: It's a matter of time*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Palm Springs, CA.

Wellman, J. A., Oberleitner, D., Geers, A. L., & Noel, S. (2006). *The ugly and beautiful faces of ostracism*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Palm Springs, CA.

Geers, A. L., Helfer, S. G., Kosbab, K., Wellman, J. A., & Landry, S. (2005). *Goal activation, expectations, and the placebo effect*. Paper presented at the annual meeting of the American Psychosomatic Society, Vancouver, BC, Canada.

Geers, A. L., Kosbab, K., Weiland, P. E., Landry, S. J., Triftshouser, T., & Graham, K. (2005). *Testing the goal activation model of placebo effects*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

Holleran, S. & Geers, A. L. (2005). *The role of attentional strategies in placebo responses*. Paper presented at the National Conference of Undergraduate Research, Lexington, VA.

Holleran, S. & Geers, A. L. (2005). *Expectations and attentional strategy as joint determinates of the placebo effect*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.

Kosbab, K., Bernieri, F., Geers, A. L., Weiland, P. E., Okdie, B., & Oberleitner, D. (2005). *Post-hoc scale construction*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

Landry, S. J., Geers, A. L., Triftshouser, T., McQuirt, B., & Holleran, S. (2005). *Optimism and unconscious attentional biases*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

Minich, J., Geers, A. L., & Bernieri, F. (2005). *Giving off a rosy glow: The manipulation of global optimism*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

Oberleitner, D., McLarney-Vesotski, A., Bernieri, F., Geers, A. L., & Okdie, B. (2005). *Gender differences in interpersonal sensitivity accuracy through mood induction*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.



Rempala, D., & Geers, A. L. (2005). *The effect of victim information on causality judgments in a rape trial scenario*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

Rempala, D., & Geers, A. L. (2005). *The effect of target information on causality judgments in an assault trial scenario*. Paper presented at the annual meeting of the American Psychology-Law Society, La Jolla, CA.

Weiland, P. E., Geers, A. L., Kosbab, K., Garza, O., & DiQuattro, M. (2005). *Nonconscious goals triggering conscious thought: Mechanisms underlying expectation confirmation*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, New Orleans, LA.

Christman, S., Altieri, M., Geers, A. L., & Niebauer, C. (2004). *Individual differences in persuasion: Handedness and interhemispheric interaction*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Geers, A. L., Helfer, S. G., Weiland, P. E., Kosbab, K., Landry, S. J., & McLarney, A. R. (2004). *Reconsidering the role of personality in placebo effects: Dispositional optimism, situational expectations, and the placebo response*. Paper presented at the annual meeting of the American Psychosomatic Society, Orlando, FL.

Geers, A. L., Landry, S. J., Weiland, P., Kosbab, K., & Triftshouser, T. (2004). *Nonconscious goals can moderate the effects of expectations*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Austin, TX.

Herner, E. E., & Geers, A. L. (2004). *Student views and attitudes: The impact of optimism, goal setting, and goal achievement*. Paper presented at the annual National Conference of Undergraduate Research, Asheville, NC.

Wuyek, L. A., Landry, S. J., Geers, A. L., & Seligman, L. D. (2004). *Treatment expectations: Effects on satisfaction, dropout, and outcome*. Paper presented at the MCO research symposium, Toledo OH.

Wuyek, L. A., Landry, S. J., Croskie, C., Geers, A. L., & Seligman, L. D. (2003). *Treatment expectations: Effects on satisfaction, dropout, and outcome*. Paper presented at the annual meeting of the Association for the Advancement of Behavioral Therapy, Boston, MA.

Geers, A. L., Grower-Dowling, K., McLarney, A., Kosbab, K., & Handley, I. M. (2003). *Dispositional optimism and persuasion: The valence-enhancement hypothesis*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Los Angeles, CA.

Geers, A. L., McLarney, A. R., Kosbab, K., Okdie, B., & Read, A. (2003). *Optimism, pessimism, and goal-setting*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Geers, A. L., McLarney, A. R., Landry, S. J., Alt, L., & Vierling, M. (2003). *Optimism and attitude change: A stringent test of the valence-enhancement hypothesis*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

- Kosbab, K., Geers, A. L., Limes, S., McLeod, J., & Dowling, J. (2003). *Optimism and pessimism in job interview negotiations*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Lassiter, G. D., Geers, A. L., & Clark, J. K. (2002). *Detecting false confessions: Does presentation format make a difference?* Paper presented at the annual meeting of the Society of Experimental Social Psychology, Columbus, OH.
- Geers, A. L., Lassiter, G. D., Weidner, L., & Armstrong, A. (2002). *Prior exposure moderates the relationship between expectations and affective experience*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Savannah, GA.
- Geers, A. L., Shea, D. M., Mueller, J. M., Simonds, K., & Onderko, G. N. (2002). *Social support mediates the relationship between optimism and health promoting behavior*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Lassiter, G. D., Beers, M. J., Geers, A. L., & Munhall, P. J. (2002). *Videotaped Confessions: Does Camera Perspective Influence Judgmental Accuracy?* Paper presented at the annual meeting of the American Psychology-Law Society, Austin TX.
- Munhall, P. J., Alicke, M., Lassiter, G. D., Geers, A. L., & Apple, K. J. (2002). *Observers and the intergroup paradigm: Bias in evaluations by low status groups*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Savannah, GA.
- Simonds, K., Geers, A. L., Mueller, J. M., & Shea, D. M. (2002). *Exploring gender differences in occupational aspirations*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Weidner, L., Heiling, L., Geers, A. L., & Lassiter, G. D. (2002). *The affective expectation - affective experience gap*. Paper presented at the annual meeting of the Society of Personality and Social Psychology, Savannah, GA.
- Wise, J. P., & Geers, A. L. *Optimism, pessimism, and criminal activity*. (2002). Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Geers, A. L., Lassiter, G. D., Ettenhofer, M. L., & Simons, L. E. (2001). *Prior experience and expectations as determinants of affect*. Paper presented at the 2nd annual meeting of the Society of Personality and Social Psychology, San Antonio, TX.
- LaForce, M. N., Geers, A. L., & Lassiter, G. D. (2001). *Need for cognition, expectations, and affective experience*. Paper presented at the 2nd annual meeting of the Society of Personality and Social Psychology, San Antonio, TX.
- Lassiter, G. D., Munhall, P. J., Weiland, P. E., Handley, I. M., Berger, I., & Geers, A. L. (2001). *High accountability doesn't prevent the camera perspective bias in videotaped confessions*. Paper presented at the 13th annual meeting of the American Psychological Society, Toronto, Canada.

- Lassiter, G. D., Munhall, P. J., Geers, A. L., Handley, I. M., Weiland, P. E., LaForce, M. N., Munson, L. L., & Gill, M. M. (2001). *Does camera perspective affect how believable a videotaped confession appears?* Paper presented at the 2nd annual meeting of the Society of Personality and Social Psychology, San Antonio, TX.
- Munhall, P. J., Lassiter, G. D., Geers, A. L., Weiland, P. E., & Handley, I. M. (2001). *Attributional complexity and the camera perspective bias in videotaped confessions.* Paper presented at the 13th annual meeting of the American Psychological Society, Toronto.
- Geers, A. L., Lassiter, G. D., & Crandall, V. (2000). *Optimism - pessimism and the Affective Expectation Model.* Talk presented at the 1st annual meeting of the Society of Personality and Social Psychology, Nashville, TN.
- Geers, A. L., Lassiter, G. D., Laforce, M. N., & Ettenhofer, M. (2000). *The interactive effect of affective expectations and communication goals on affective experience.* Paper presented at the 12th annual meeting of the American Psychological Society, Miami, FL.
- Lassiter, G. D., Geers, A. L., & Weiland, P. E. (2000). *Cognitive tuning, behavior perception, and confidence in impressions.* Paper presented at the 1st meeting of the Society of Personality and Social Psychology, Nashville, TN.
- Carr, M., & Geers, A. L. (1999). *Creation of a scale measuring subjective domain familiarity: Its relationship to domain knowledge and feelings-of-knowing judgments.* Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Geers, A. L., & Lassiter, G. D. (1999). *Affective expectations and dispositional optimism: Assimilation and contrast effects in affective experience.* Paper presented at the 11th annual meeting of the American Psychological Society, Denver, CO.
- Geers, A. L., & Lassiter, G. D. (1999). *Mental categorization and the perception of ambiguous figures.* Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Geers, A. L., Lassiter, G. D., & Stricker, K. M. (1999). *Self-monitoring and the use of affective and cognitive reasons in decision-making.* Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Handley, I. M., Newvahner, R. E., & Stricker, K. M. (1999). *Judicial instructions and the point-of-view bias in videotaped confessions.* Paper presented at the 11th annual meeting of the American Psychological Society, Denver, CO.
- Geers, A. L., & Lassiter, G. D. (1998). *Affective expectations and information gain: Evidence for assimilation and contrast effects in affective experience.* Paper presented at the meeting of the Society of Experimental Social Psychology, Lexington, KY.
- Geers, A. L., & Lassiter, G. D. (1998). *Priming, presentation delay, and the perception of ambiguous figures.* Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.

- Geers, A. L., & Lassiter, G. D. (1998). *The influence of affective expectations and information gain on affective experience*. Paper presented at the 10th annual meeting of the American Psychological Society, Washington, D. C.
- Lassiter, G. D., Geers, A. L., & Hiatt, M. (1998). *The perception of ambiguous figures: When top-down and bottom-up processes conflict*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., Beers, M. J., Handley, I. M., Santuzzi, A. M., & Leafgren, M. (1998). *Does directing attention to content eliminate the videotaped-confession bias?* Paper presented at the 10th annual meeting of the American Psychological Society, Washington, D. C.
- Lassiter, G. D., Geers, A. L., Munhall, P. J., & Handley, I. M. (1998). *The illusion of voluntariness in videotaped confessions*. Paper presented at the meeting of the Society of Experimental Social Psychology, Lexington, KY.
- Reilley, S. P., Geers, A. L., Lindsay, D. L., & Dember, W. N. (1998). *Disentangling the differences between various optimism - pessimism instruments: Research issues and implications*. Paper presented at the 10th annual meeting of the American Psychological Society, Washington, D.C.
- Geers, A. L., & Hutzel, L. (1997). *Sex differences in environmental concern*. Paper presented at the meeting of the Midwestern Psychological Association, Chicago, IL.
- Geers, A. L., & Lassiter, G. D. (1997). *Affective expectations and subjective experience: Evidence for contrast effects*. Paper presented at the 9th annual meeting of the American Psychological Society, Washington D. C.
- Lassiter, G. D., Apple, K. J., Beers, M. J., & Geers, A. L. (1997). *Does deliberation eliminate the videotaped-confession bias?* Paper presented at the meeting of the Southeastern Psychological Association, Atlanta, GA.
- Lassiter, G. D., Geers, A. L., & Munhall, P. (1997). *Salience effects in causal attribution: Perceptually mediated or memory mediated?* Paper presented at the 9th annual meeting of the American Psychological Society, Washington D. C.
- Reilley, S. P., Geers, A. L., & Dember, W. N. (1997). *"Purifying" the O and P scales reduces their reliability and predictive ability*. Paper presented at the 9th annual meeting of the American Psychological Society, Washington D. C.
- Geers, A. L., Reilley, S. P., & Dember, W. N. (1996). *Comparing measures of optimism and pessimism*. Paper presented at "Psychology beyond the threshold": A Conference on General and Applied Experimental Psychology, Cincinnati, OH.
- Geers, A. L., Reilley, S. P., Dember, W. N., & DeRonde, L. (1996). *Optimism, pessimism, coping, and depression*. Paper presented at the 8th annual meeting of the American Psychological Society, San Francisco, CA.

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<https://www.newsmax.com/wendylpatrick/fast-food-pasta-sandwiches-sloppy-joes/2019/01/11/id/897848/>

Daily mail (September, 2018). *Going gluten-free could leave you SINGLE because almost half of people would judge someone on the diet as 'selfish, demanding and difficult to please'.*  
<https://www.dailymail.co.uk/health/article-6205389/More-40-people-reluctant-date-gluten-free.html>

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<https://www.iol.co.za/lifestyle/health/diet/why-gluten-free-diets-lead-to-cold-shoulder-on-dating-sites-17225782>

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Shape Magazine (November, 2016). *Five ways to prolong your workout bliss.* <http://shape.com.my/fitness/5-ways-to-prolong-your-workout-bliss/>

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[http://www.nytimes.com/2014/07/14/opinion/videotaped-confessions-can-be-misleading.html?\\_r=0](http://www.nytimes.com/2014/07/14/opinion/videotaped-confessions-can-be-misleading.html?_r=0)

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[http://www.huffingtonpost.com/2013/11/22/happy-marriage-study\\_n\\_4319943.html](http://www.huffingtonpost.com/2013/11/22/happy-marriage-study_n_4319943.html)

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Daily Mail (2013), *Do pessimists make better partners? Optimistic newlyweds revealed to have LESS happy marriages*, <http://www.dailymail.co.uk/femail/article-2359334/Do-pessimists-make-better-partners-Optimistic-newlyweds-revealed-LESS-happy-marriages.html#ixzz2tsVqZJ00>

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Court TV (Aug, 2003), *Bad angles: Videotaped interrogations may harm innocent*, [http://news.findlaw.com/court\\_tv/s/20030827/27aug2003193225.html](http://news.findlaw.com/court_tv/s/20030827/27aug2003193225.html)

Dallas Morning News (Feb, 2003), *Camera can sway jury's view of video confessions*, <http://www.highbeam.com/doc/1G1-97748330.html>

Wall Street Journal (Jan, 2003), *Video cameras, too, can lie, or at least create prejudice*, <http://www.wsj.com/articles/SB1043967818831405504>

The American Psychological Society Press Release (Dec, 2002), *Camera Angles matter when videotaping interrogations*, <https://www.psychologicalscience.org/media/releases/2002/pr021223.cfm>

Monitor on Psychology, American Psychology Association (October, 2001), *Technology Gets its day in court*, <http://www.apa.org/monitor/oct01/technology.aspx>

## **TEACHING EXPERIENCE** (PRIMARY INSTRUCTOR OF 80+ CLASSES)

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4 Classes of Introductory Statistics, *fall 2000 to spring, 2001*

30+ Classes of Introductory Social Psychology, *fall 1998 to summer 2001, fall 2001, spring 2002, fall 2002, spring 2003, spring 2004, fall 2004, summer 2005, fall 2005, spring 2006, spring 2007, spring 2008, summer 2008, fall 2008, spring 2009 (2 classes), summer 2009, spring 2010 (2 classes), summer 2010, fall 2010, spring, 2011, summer 2011, fall 2011, spring 2012, fall 2012, spring 2013, fall 2013, spring 2014, fall 2014, spring 2015, summer 2015, fall 2015, spring 2016, summer, 2016, fall 2016, spring 2017, summer 2017, fall 2017, spring 2018, summer 2018, summer 2019*

30+ Classes of Social Psychology Research Practicum, *between fall 2001 and spring 2018*

1 Class of Social Psychology and Culture, at Hong Kong Baptist University, *summer 2003*

2 Classes of Honor Seminar in Advanced Social Psychology, *spring 2004, spring 2005*

14 Classes of Advanced Social Psychology (graduate level), *spring 2002, spring 2003, fall 2003, fall 2004, fall 2005, fall 2006, spring 2009, fall 2010, spring 2012, fall 2012, fall 2013, fall 2014, fall 2016, fall 2017*

1 Seminar in Social Psychology Theory Development (graduate level), *fall, 2007*

- 1 Seminar in Current Directions in Social Psychology (graduate level), *fall 2015*  
 1 Seminar in Social Cognition (graduate level), *spring 2004*  
 1 Seminar in Social Influence and Health (graduate level), *summer 2003*

## **UNDERGRADUATE RESEARCH MENTEES**

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- 22 undergraduate honor student mentees  
 11 undergraduate mentored research internships  
 250+ undergraduate student research assistants

## **GRADUATE STUDENT MENTEES**

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Kelly Clemens, M.A.  
 Shane Close, M.A. (United States Citizen and Immigration Services)  
 Sarah Landry, M.A.  
 Ashley Murray, M.A. (Fellow, National Cancer Institute)  
 Yopina Pertiwi, Ph.D. (Fullbright recipient) (Assistant Professor, Universitas Gadjah Mada)  
 Kristin Kosbab, M.A. (Senior Manager Insights & Strategy, Tyson Foods)  
 Jill Brown, Ph.D. (Quantitative Research Analyst, US Army Public Health Command)  
 Fawn Caplandies, Ph.D., (Data Quality Analyst, Magnify Analytics)  
 Stephanie Fowler, Ph.D. (Program Officer, National Institutes of Health)  
 Amber McLarney-Vesotski, Ph.D. (Associate Professor, Alpena College)  
 Heather Rasinski, Ph.D. (Senior Research Analyst, Magnify Analytics)  
 Paul Weiland, Ph.D. (Senior Research Analyst, Millward Brown)  
 Justin Wellman, Ph.D. (Associate Professor, Hartwick College)

## **GRADUATE STUDENT COMMITTEES**

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Member on 150+ graduate student thesis, qualifying exam, and dissertation committees

## **JOURNAL REVIEW EXPERIENCE**

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### *Grant Reviewer*

Institute for Clinical and Translational Research (ICTR), University of Maryland, 2018  
 National Science Foundation, Social Psychology Program, 2013 - 2015  
 Australian Research Council, 2013  
 Swiss National Science Foundation, 2013 - 2014  
 Israel Science Foundation, 2007 - 2008  
 Economic and Social Research Council, 2009 - 2011

*Academic Editor*, PLoS One, 2014 - 2017

*Consulting Editor*, Basic and Applied Social Psychology, 2007- 2010

*Journal Reviewer*

Annals of Behavioral Medicine	Appetite
Australian Psychologist	Brain Research
British Medical Journal	Clinical Psychology Review
Cognitive Therapy and Research	Current Directions in Psychological Science
European Journal of Pain	European Journal of Personality
Frontiers in Psychiatry	General Hospital Psychiatry
Health Psychology	International Journal of General Medicine
International Journal of Psychology	Journal of the American Medical Association
Journal of Behavioral Medicine	Journal of Clinical and Consulting Psychology
J. of Behavior Therapy & Exper. Psychiatry	Journal of Experimental Social Psychology
Journal of Health Psychology	
Journal of Pain	Journal of Pain Research
Journal of Personality	Journal of Personality and Social Psychology
Journal of Positive Psychology	Journal of Psychosomatic Research
Journal of Research in Personality	Journal of Social Psychology
Journal of Social and Clinical Psychology	Motivation and Emotion
Pain	Personality and Social Psychology Bulletin
PLoS One	Progress in Neuropsychopharmacology & Biological Psychiatry
Psychology and Health	Psychiatry Research
Psychology, Health, and Medicine	Psychology of Religion and Spirituality
Psychology of Consciousness	Quarterly J. of Experimental Psychology
Psychological Science	Social Cognition
Self and Identity	Social and Personality Psychology Compass
Social Psychological and Personality Science	Zeitschrift für Psychologie
Trends in Cognitive Science	

## **PROFESSIONAL ORGANIZATIONS**

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Co-Founding and Steering Committee Member of the Social and Personality and Health Network (SPHN), 2010 – 2018 (<http://sphnetwork.org/>)

Association for Psychological Science (APS)

Health Decision-Making Scientific Interest Group (SBM)

Midwestern Psychological Association (MPA)

Pain Scientific Interest Group (SBM)

Psi Chi Honor Society

Society of Behavioral Medicine (SBM)

Society for Experimental Social Psychology (SESP)

Society for Interdisciplinary Placebo Studies (SIPS)

Society for Personality and Social Psychology (SPSP)

Society of Sigma Xi



## **ADDITIONAL SERVICE TO THE DISCIPLINE**

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Pre-conference Co-Chair of the Social Personality and Health Network annual SPSP pre-conference, 2015 - 2018  
 Co-chair of the Social Personality and Health Network Virtual Brownbag Series, 2015 - 2018  
 Moderator of the Social Personality and Health Network Listserv, 2010 - 2015  
 Webmaster, the Social Personality and Health Network Webpage, 2010 - 2015  
 Steering Committee Member of the Social and Personality and Health Network, 2010 - present  
 Roundtable Coordinator, Social Personality and Health Network Pre-conference, 2011-2013  
 Conference Reviewer for the Society for Personality and Social Psychology, 2015 - present  
 Conference Reviewer for Health Decision-Making Special Interest Group of the Society for Behavioral Medicine, 2012 - present  
 Conference Reviewer for the Association of Psychological Science, 2001-2003

## **MAJOR SERVICE ACTIVITY AT THE UNIVERSITY OF TOLEDO**

Director of Graduate Education, Department of Psychology, 2010 - 2012  
 Director, Experimental Psychology Doctoral Program, 2005 - 2012  
 Member, University of Toledo, Research and Grant Development Committee, 2008 - 2009  
 Co-Director of the Integrating Social Psychology in Health Research (InSPIRE) Lab, 2012 - present  
 Co-Director of the UT Center for Anxiety, Stress, and Health Promotion Research, 2009 - 2014  
 Member, Psychology Department Executive Committee, 2006 - 2012

## **ADDITIONAL SERVICE ACTIVITY AT THE UNIVERSITY OF TOLEDO**

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Chair, the Inaugural Department of Psychology Research Showcase Committee, 2018  
 Panel Discussion Member, Applying for Academic Positions in Psychology, 2018  
 Member, Department of Psychology Annual Personal Review Committee, 2017  
 Panel Discussion Member, Developing Professional Collaborations and Contacts, 2018  
 Chair, Department of Psychology Annual Personal Review Committee, 2016  
 Member, Psychology Department Integration and Collaboration Committee, 2016 - present  
 Member, Psychology Department Colloquium Committee, 2015 - 2016  
 Member, Psychology Department, Department Chair Search Committee, 2014 - 2015  
 Member, Department of Psychology Webpage Committee, 2009 - present  
 Member, Department of Psychology Computer and Electronics Committee, 2012 - present  
 Psychology Department Publicity Director, 2010 - 2018  
 Member, Psychology Department Space Committee, 2007 - present  
 Member, Department of Psychology Human Subjects Policy Committee, 2009- present  
 Coordinator, Social Psychology In Toledo Brownbag Group, 2002 - present  
 Member, Psychology Department Graduate Admissions Committee, 2002 - present  
 Member, Department Promotion and Tenure Committee, 2007 - 2008; 2012 - 2014  
 Member, Department of Psychology Graduate Student Prioritization Committee, 2012-2013  
 Member, Department of Psychology Graduate Student Travel Award Committee, 2012  
 Member, Psychology Department Colloquium Committee, 2010 - 2012

Chair, Experimental Program Qualifying Examination Review Committee, 2011  
Chair, Experimental Program Transfer Credit Review Committee, 2011  
Co-Chair, Graduate Program Admission to Candidacy Policy Development Committee, 2011  
Co-Chair, Graduate Program Deadline Review Committee, 2011  
Chair, Psychology Department Quantitative Curriculum Review Committee, 2010 - 2013  
Coordinator, Electronic Research Participation System, 2002 - 2009  
Chair, Social Psychology Faculty Search Committee (2 tenure-track searches), 2008 - 2009  
Member, Clinical Faculty Search Committee, 2008 - 2009  
Chair, Department Promotion and Tenure Committee, 2006 - 2007  
Member, Visiting Psychology Faculty Search Committee, 2008  
Member, UT – BGSU, Office of University Research Collaboration, 2006 - 2008  
Chair, Psychology Department Colloquium Committee, 2006 – 2010  
Chair, Psychology Department Web Page Renovation Committee, 2004 - 2006  
Member, Visiting Psychology Faculty Search Committee, 2006  
Member, Developmental Faculty Search Committee (1 tenure-track hire), 2004 - 2005  
Chair, Social Psychology Faculty Search Committee (2 tenure-track hires), 2003 - 2004  
Chair, Experimental Psychology Graduate Curriculum Review Committee, 2004 - 2005  
Chair, Undergraduate Research Involvement Committee, 2003 - 2009  
Member, Visiting Psychology Faculty Search Committee, 2003  
Member, College of Arts and Sciences Space Committee, 2002 - 2004  
Member, College of Arts and Sciences Student Recruitment Committee, 2002-2004