

**Forensic Developmental Psychology Lab  
Graduate Research Practicum  
Spring 2017**

**Instructors:**

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Textbook: Price, D. (2012). *Well said! Presentations and conversations that get results*. New York: AMACOM.

Meeting goals: This semester, the plan is to focus on oral presentations. In doing so, we will cover formal presentations (such as job talks, conference presentations, and court room testimony) and also individual business conversations (such as for the job interview). In addition to the text, I will discuss my experiences as a public speaker and also ask you to seek outside sources of training (e.g., Chronicle of Higher Education, Toastmasters, etc).

**Tentative Meeting Schedule  
University Hall 1840  
Thursdays 12:30-1:30**

| <b>Date:</b> | <b>Topic</b>                                   | <b>Reading</b> |
|--------------|--|----------------|
| 1/12         | Getting to know your audience                  | Ch. 1          |
| 1/19         | How to persuade                                | Ch. 2          |
| 1/26         | Establishing credibility                       | Ch. 3          |
| 2/2          | Crafting your presentation                     | Ch. 4          |
| 2/9          | Involve and engage                             | Ch. 5          |
| 2/16         | Power point                                    | Ch. 6          |
| 2/23         | Preparing the performance & controlling nerves | Ch. 7          |
| 3/2          | Practice for AP-LS                             |                |
| 3/9          | No meeting- spring break                       |                |
| 3/16         | No meeting- APLS                               |                |
| 3/23         | Discussion of AP-LS                            |                |
| 3/30         | <u>Body language</u>                           | Ch. 8          |
| 4/4          | <u>Voice</u>                                   | Ch. 10         |
| 4/11         | <u>Language</u>                                | Ch. 11         |
| 4/18         | <u>Handling Q &amp; A</u>                      | Ch. 12         |
| 4/25         | <u>Conversations</u>                           | Ch. 13         |