Level Up Paths and Scorecard

Choose Your Path to Success
and
Allocate Your Professional Time of Approx. 50 Hours/Week Accordingly
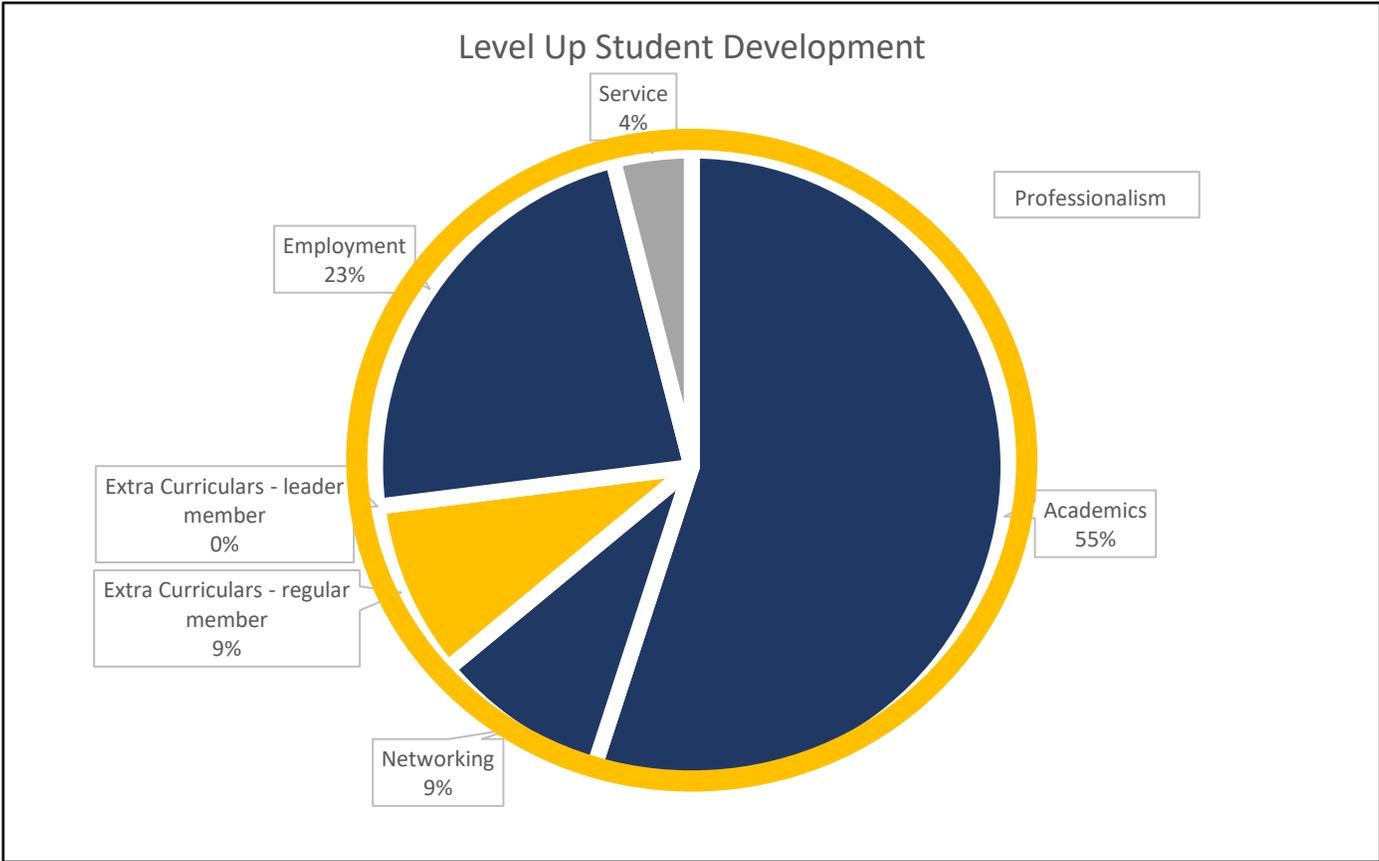
	Blend	Ex. Curric.	Job	Academic
Priorities	**Path 1**	**Path 2**	**Path 3**	**Path 4**
Professionalism	Infused in all you do			
Academics	55%	55%	55%	82%
Networking	9%	9%	9%	9%
Extra Curriculars - regular member	9%	0%	0%	0%
Extra Curriculars - leader member	0%	27%	0%	0%
Employment	23%	5%	32%	5%
Service	4%	4%	4%	4%
TOTAL	100%	100%	100%	100%

Level Up Your Skills and Mindset
and
Check Progress

Example below is for *Path 1 – Blend* and includes sample scores

Selected Path			
Path 1 - Blend			
TOTAL	**100%**		**8.49**
Priorities	**Weight**		**Actual Score**
Professionalism (ring around entire pie)	**5%**	**boost max of 0.50**	**8.80**
Attend and punctual			8
Prepared and active participant			9
Honor commitments			8
Respect others			9
Dress appropriate for occasion			10
Academics	**55%**		**8.25**
GPA overall			7
GPA major			9
...also see Networking and Service			
Other factors that Level Up (boost) the score			
Major/Minor or double major combination	0.25-0.50	boost	0.25
Honors College	0.25	boost	0
Extra non-degree certifications	0.25	boost	0
PSLS 3000 Sales Career Orientation as Fresh/Soph	0.25	boost	0
Networking	**9%**		**8.08**
College Job Fair - 4 or more companies			7
ESSPS Networking Night, Fete - 4 or more companies			9
ISC, SCT, UTISC - compete, coach, or work in at least 1			8
Student organization event/interaction/meeting			8
Profiles current and complete in LinkedIn, Handclicks, Memberclicks			7
Interview cycles and/or job shadowing and/or informational interviewing (2 or more)			8
Other factors that Level Up (boost) the score			
Networking "buddy" for other students	0.25	boost	0
Represent employer at event	0.25	boost	0
Secure company(ies) to attend events	0.25	boost	0.25
...see Networking Focus Change document for details			

Extra Curriculars - regular member	**9%**		**9.00**
Project work involves sales focused tasks for recruitment, event registration, service signups, and/or fund raising			10
Excels in project work			8
Other factors that Level Up (boost) the score			
Takes added responsibility to run a project committee or chair a program	0.25	boost	0
...also see Networking and Service			
Extra Curriculars - leader member	**0%**		
Project work involves sales focused tasks for recruitment, event registration, service signups, and/or fund raising			
Excels in project work			
Peer evaluations of leadership team			
Leader evaluations of leadership team			
Other factors that Level Up (boost) the score			
Elected to leadership	0.25-0.50	boost	
...also see Networking and Service			
Employment	**23%**		**7.50**
Hones career related sales skills			7
Excels in role			8
Other factors that Level Up (boost) the score			
Mentor or manage new hires	0.25-0.50	boost	0
...also see Networking and Service			
Service	**4%**		**6.25**
Volunteer for UToledo, College, ESSPS, student org, community (1 or more)			6
Other factors that Level Up (boost) the score			
Coaching others to Level Up - informal	0.25	boost	0.25
Coaching others to Level Up - specialist coach	1.00	boost	0

Level Up Student Development

Service
4%

Professionalism

Employment
23%

Extra Curriculars - leader
member
0%

Extra Curriculars - regular
member
9%

Academics
55%

Networking
9%

8.75-10.00	Gold Badge	
7.00-8.74	Blue Badge	
0.00-6.99	Gray (no badge)	