



Edward H. Schmidt School of Professional Sales

Agenda 2023

See Logistics Page for Important Deadlines

Assignment Schedule with your personal schedule is available week before (how to read)

Social Media Competition runs 2/20 (M) through 3/1 (W)

Date/Time Times are EST	Activity See <u>Making Connections</u> Page for Details			Location Online Guest – Modality Guide
Thursday 2/23	See <u>Making c</u>	Connections Fag		Online Guest - Would ty Guide
4:30-5:00	Check-in, Meet the Teams, and Dinner			Thompson Student Union Auditorium
5:00-6:00	Welcome and Orientation			Thompson Student Union Auditorium
6:00-6:15	Transition			
6:15-8:20	Development Blocks (<u>list and description</u>)			Savage Business & Stranahan Hall
Friday 2/24				
7:00-8:15	Breakfast Available Career Fair Setup			Savage Business - Atrium Thompson Student Union Ingman
8:15-8:30	Judge Check-in in Atrium, Other Guests Transition			
8:30-11:30	Sophomores/Freshmen <u>Round 1</u> (Buyer Role A) (best practices – <u>judge</u> , <u>buyer</u>) <u>Career Fair</u>	8:30-10:35	Juniors Development Blocks	Savage Business Thompson Student Union Ingman
11:30-11:45	Transition	10:35-10:45	Transition	
		10:45-11:15	Juniors Coaching/Interviewing Session #1 (<u>best practices</u>)	Savage Business
11:45-1:00	Lunch – Use Voucher			Thompson Student Union
1:00-1:15	Judge Check-in in Atrium, Other Guests Transition			
1:15-3:20	Sophomores/Freshmen Development Blocks	1:15-4:15	Juniors Round 1 (Buyer Role B) Career Fair	Savage Business Thompson Student Union Ingman
3:20-3:30	Transition			
3:30-4:00	Sophomores/Freshmen Coaching/Interviewing Session #1			
4:00-4:15	Transition			
4:15-6:15	Career Fair with Grazing Finals Profile Reveal to Fully Engaged Universities			Thompson Student Union Ingman
7:15	Entertainment & Dinner (Students, Faculty, & Select Recruiters from Product, Rocket, Glass, & Blue Sponsors). Finalists and Career Fair Raffle Winners Announced.			Reset Rossford
Saturday 2/25				
7:00-8:15	Breakfast Available			Savage Business - Atrium
8:15-8:30	Transition			Savage Business
8:30-9:00	Coaching/Interviewing Session #2			Savage Business
9:00-9:15	Transition			Savage Business
9:15-9:30	Judge Check-in			Savage Business - Atrium
9:30-12:00	Finals (Buyer Role TBA)			Savage Business
12:00-12:30 12:30-2:00	Transition Awards Luncheon			Thompson Student Union Thompson Student Union Auditorium