

The University of Toledo
Enrollment Articulation Agreement
between Neff College of Business and
Saddleback College

THIS AGREEMENT (this "Agreement") is entered into as of this day of First day of October 2021 between **Saddleback College** ("Saddleback"), with an address at 28000 Marguerite Pkwy, Mission Viejo, CA 92692 and **The University of Toledo** ("UToledo"), with an address at 2801 W. Bancroft St, Toledo, OH 43606. Saddleback College is an institution of higher education established as part of the California College System, and UToledo is an institution of higher education established pursuant to Section 3364 of the Ohio Revised Code. Saddleback and UToledo are individually referred to as a "party" or "institution" and collectively as the "parties" or "institutions".

BACKGROUND

Saddleback College and UToledo desire to enter into this Agreement clarifying the status and treatment of students who choose to enroll at UToledo while studying at Saddleback for the purposes of pursuing the Bachelor of Business Administration degree. The goal of this Agreement is to recruit and enroll students to Saddleback and UToledo with the requirement that students first complete the Business Administration Associate in Science for Transfer degree at Saddleback, and then transfer to UToledo to complete a Bachelor of Business Administration (BBA) degree.

ACCORDINGLY, in consideration of the foregoing, of the other promises and mutual covenants contained in this Agreement, and of other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

A. Admission Requirements and Processes

Upon completion of Saddleback's Business Administration Associate in Science for Transfer degree, students may apply and be admitted to the UToledo's College of Business and Innovation (COBI) to work toward the attainment of a BBA degree in any of the major programs listed in Appendices 1-4. This Agreement requires that students apply and be accepted and enrolled into UToledo under UToledo's then current standard admission requirements.

1. Students may meet with a UToledo transfer specialist to complete the application. Students must maintain a cumulative GPA of 2.0 and must also maintain good financial standing at UToledo, as determined by UToledo.
2. Saddleback students who are admitted to UToledo will have catalog rights from the year in which they enroll and will be governed by UToledo's policies.
3. Appendices 1-4 outline how completion of the required courses in Saddleback's Business Administration Associate in Science Degree will transfer to the BBA major programs.
4. This Agreement is not exclusive, and either party may enter into similar agreements with any other school.

B. Advising and Orientation

1. To help ensure a seamless transfer, academic advisors from UToledo will work with Saddleback to schedule appointments with students and candidates. All students, hereunder, will have access to UToledo advisors online in accordance with UToledo standard procedures and policies.

C. Agreement Administration

1. Marketing will be coordinated by the respective marketing offices at UToledo and Saddleback. In no

event will decisions regarding marketing coordination be unreasonably delayed. Neither party will appropriate nor make use of the other party's name or other identifying marks or property in its advertising or promotional materials without prior written consent of the other party.

2. In an effort to maintain updated and current transfer guides, both institutions will exchange electronic files for curriculum and course changes and updates on a yearly basis, by way of amendment in accordance with Section 5 below.

D. Financial Aid and Scholarships

1. Subject to applicable law and any applicable policies of each institution, until obtaining the Associate's degree from Saddleback, Saddleback financial aid application processing and awarding will be managed by Saddleback. After obtaining the Associate's degree and upon admission to UToledo, UToledo will become the "home institution".
2. The Financial Aid Offices at Saddleback and UToledo will work together to coordinate these efforts and insure consistency of service to students.

E. Student Conduct

1. Students hereunder are subject to the policies and procedures of Saddleback while enrolled in Saddleback courses. Students hereunder are subject to the policies and procedures of UToledo while enrolled in UToledo courses.
2. Except as may be prohibited by law or by an applicable policy of either institution, UToledo and Saddleback may notify the other of any financial, disciplinary, or academic actions taken with regard to students hereunder. Saddleback or UToledo may take any of these actions on its own, and the other party is not required to take similar action against a student merely because such an action was taken by the other party. Except as set forth explicitly in this Agreement, neither party will have any authority to direct the actions of the other party relating to any student.

F. Term and Termination

1. This Agreement is effective on the Effective Date and will expire on April 30, 2025, although it may be terminated on an earlier date as provided for under this Agreement. This Agreement may be extended for additional three (3) year terms upon execution of a Memorandum of Extension signed by the parties thirty (30) days prior to the end of the then current term. This Agreement is subject to review after the first operational year, and every three years thereafter upon expiration of the then current term.
 - a) This Agreement may be terminated upon the occurrence of any of the following events:
 1. By UToledo at the end of an academic year upon written notice in the event of a bonafide academic credentialing or licensing authority recommendation or citation; or
 2. By either party in the event that the other party defaults in the performance of its material obligation under this Agreement or breaches any material provision of this Agreement provided that the defaulting party fails to cure its default within sixty (60) days after receiving written notice of default from the terminating party; or

2. At any time, with or without cause, by any party upon one (1) year written notice; or
3. Whenever the parties mutually agree in writing.

b) In the event of termination, the parties may make every effort to temporarily continue this Agreement to allow students enrolled under this Agreement to complete the BBA degree.

G. Miscellaneous.

1. FERPA. Pursuant to the Family Educational Rights and Privacy Act ("FERPA"), either party may be performing services hereunder for the other party, and accordingly, the party performing services is designated as an education official of the other party for purposes of FERPA only. Each party agrees that, for purposes of FERPA, party officials: have a legitimate educational interest in having access to the other party's students' education records; is performing services or functions that would otherwise be performed by the other party's employees; are under the direct control of the other party with respect to the use and maintenance of student records; agree that they are subject to FERPA requirements with respect to re-disclosure of personally identifiable information; and that neither party will disclose personally identifiable information from a student record without the prior written consent of the eligible student or the other party, unless the disclosure meets one of the exceptions recognized by FERPA.
2. Independent Contractors. UToledo and Saddleback each will be, and at all times are, acting and performing as an independent contractor, and not as a partner, a co-venturer, an employee, an agent or a representative of the other. Neither party will have the authority to bind the other in any respect, it being intended that each will remain an independent contractor solely responsible for its own actions. No employee or agent of one party to this Agreement will be considered an employee or agent of the other party.
3. Severability. If any Section or provision of this Agreement be held illegal, unenforceable or in conflict with any law by a court of competent jurisdiction, such Section or provision of this Agreement will be deemed severed from this Agreement and the validity of the remainder of this Agreement will not be affected thereby.
4. Notices. All notices or other written communications relating to termination, expiration, or legal matters required or permitted under this Agreement will be given in writing by courier or reputable overnight delivery services, or by certified mail, postage pre-paid, return receipt requested to either party at its address first set forth below with, in the case of Saddleback and UToledo, an additional copy addressed to "General Counsel."

For Saddleback College:

Barbara Cox
 Professor/Business Dept. Chair
 EWD & Business Science Division
 Saddleback College
 28000 Marguerite Parkway
 Mission Viejo, CA 92692

For The University of Toledo:

Terribeth Gordon
 Sr. Associate Dean
 John B. & Lillian E. Neff
 College of Business and Innovation
 The University of Toledo
 2801 West Bancroft
 Toledo, OH 43617

5. Waivers and Amendments. The waiver by either party of any provision of this Agreement on any occasion and upon any particular circumstance will not operate as a waiver of such provision of this Agreement on any other occasion or upon any other circumstance. This Agreement may be modified or amended only via a writing signed by both parties.

6. Complete Agreement; Integration. This Agreement contains the complete understanding of the parties with respect to the subject matter hereof and supersedes all other agreements, understandings, communications and promises of any kind, whether oral or written, between the parties with respect to such subject matter.
7. Counterparts. This Agreement may be executed in multiple counterparts, all of which will be originals, and which together will constitute a single agreement.
8. No Third-Party Beneficiaries. This Agreement does not and is not intended to confer any rights or remedies upon any party other than Saddleback and UToledo.
9. Facsimile Signatures. For the purpose of interpreting this Agreement, facsimile signatures will be considered equivalent to original signatures.
10. Neutral Interpretation. This Agreement has been prepared for signature only after each party has had sufficient opportunities to negotiate changes. Each party has been represented by its own lawyer, has had sufficient opportunities to consult with that lawyer, and has done so. The parties agree that this Agreement should be understood and interpreted as a document fully negotiated and accepted by the parties and should not be construed against the drafting party.
11. Compliance with Laws. The parties will comply with all applicable laws and regulations in performing their obligations hereunder. When taking actions (or failing to act) in any way relating to this Agreement, each party agrees that it will not unlawfully discriminate against any person on the basis of race, sex (including gender and pregnancy), religion, disability, age, national origin or ancestry, genetic information, military status, veteran status, citizenship status, color, gender identity or expression, sexual orientation, familial status, political affiliation or activity, or participation in a protected activity. Parties are subject to UToledo's inclusiveness policies found at <http://www.utoledo.edu/policies/administration/diversity/>.

INTENDING TO BE LEGALLY BOUND, by signing below, each party acknowledges its agreement with the terms and conditions of this Agreement and each signatory represents that he/she is authorized to sign on behalf of and to bind his/her party to all of the terms and conditions of this Agreement as of the Effective Date.

The University of Toledo

Saddleback College

Gregory Postel, MD
President

John Jaramillo
Dean, EWD and Business
Sciences Division

Karen S. Bjorkman, Ph.D.
Provost

Tram Vo-Kumamoto
Vice President, Instruction

Anne Balazs, Ph.D.
Dean, Neff College of Business

Appendix 1**Associate Degree in Science to Bachelor of Business Administration Degree - Management Major**

**Courses Transferred from
Saddleback College Business Administration
Associate Degree in Science for Transfer
to
The University of Toledo
Bachelor of Business Administration Degree—Management Major**

***Indicates courses that are 4 credit hours for Saddleback and 3 credit hours for UT**

COBI REQUIRED COURSE	SADDLEBACK EQUIVALENT	CREDIT HOURS
BUAD:1010 Intro to Business	BUS1 or BUS1H Intro to Business (H=Honors)	3.0
ENGL:1110 College Composition I	ENG1A Principles of Composition I	3.0
ECON:1150 Principles of Macroeconomics	ECON2 or ECON2H Principles of Macroeconomics (H=Honors)	3.0
BUAD:1020 Microcomputer Applications in Business	CIM 1 Computer Information Systems	3.0
ECON:1200 Principles of Microeconomics	ECON4 or ECON4H Principles of Microeconomics (H=Honors)	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
Natural Sciences Laboratory General Education	Course from CSU General Education Requirements List—B3	1.0
Arts/Humanities Core	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
BUAD:2040 Financial Accounting Information	ACCT1A Financial Accounting	3.0*
BUAD:2060 Business Statistics	BUS10 or equivalent Business Statistics	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
BUAD:2050 Accounting for Business Decision- Making	ACCT1B Managerial Accounting	3.0*
U.S. Diversity Multicultural Course	HIST20	3.0
Social Sciences General Education	Course from CSU General Education Requirements List—D0, D1, D2, D3, D4, D5, D7, D8, or D9	3.0
BUAD:3470 Legal and Ethical Environment of Business	BUS 13 or BUS 13H Legal Environment and Business Law (H=Honors)	3.0

Arts/Humanities General Education	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
.....Core Elective General Education Course	Course from CSU General Education Requirements List—B1, B2, B4, C1, C2, or D0, D1, D2, D3, D4, D5, D6, D7, D8, or D9.	3.0
Non-U.S. Diversity Multicultural Course	FR1, FR2, SPAN1, or SPAN1H, SPAN2 or SPAN2H or SPAN20A	3.0
TOTAL TRANSFERRED HOURS		52

This scenario is for Saddleback students who take BUS 10 Business Statistics or MATH 10 Intro to Statistics (3 credit hours) and BUS 1 Intro to Business (3 credit hours). Students who take MATH 11 Calculus (5 credit hours) instead of BUS 10 or MATH 10 will have 54 credit hours transfer to this degree and will satisfy MATH:1730 (5 credit hours) instead of BUAD:2060 Business Statistics (3 credit hours). Students who take BUS 104 Business Communication (3 credit hours) will satisfy BUAD:2030 Executive Communication Essentials (3 credit hours) instead of BUAD:1010.

COURSES NEEDED TO COMPLETE THIS DEGREE

MATH:1730 Calculus with Applications to Business and Finance		5.0
ENGL:2960 Professional and Business Writing		3.0
BUAD:2000 Career Development I		1.0
BUAD:2020 Information Technology Management		3.0
BUAD:2030 Executive Communication Essentials		3.0
BUAD:2070 Business Analytics		3.0
BUAD:2080 Global Environment of Business		3.0
BUAD:3000 Career Development II		1.0
BUAD:3010 Principles of Marketing		3.0
BUAD:3030 Managerial and Behavioral Processes in Organizations		3.0
BUAD:3040 Principles of Financial Management		3.0
BUAD:3020 Principles of Manufacturing and Service Systems		3.0
Minor or Business Elective		3.0
MGMT Major Elective		3.0
MGMT Major Elective General Business		3.0
MGMT Major Elective		3.0

MGMT Major Elective		3.0
MGMT Major Elective General Business		3.0
Minor or Business Elective		3.0
BUAD:4020 Senior Business Policy Forum		3.0
MGMT Major Elective		3.0
MGMT Major Elective General Business		3.0
Minor or Business Elective		3.0
TOTAL CREDIT HOURS AT UT		67

Appendix 2

Associate Degree in Science to Bachelor of Business Administration Degree - Human Resource Major

**Courses Transferred from
Saddleback College Business Administration
Associate Degree in Science for Transfer
to
The University of Toledo
Bachelor of Business Administration Degree—Human Resource Major**

*Indicates courses that are 4 credit hours for Saddleback and 3 credit hours for UT

COBI REQUIRED COURSE	SADDLEBACK EQUIVALENT	CREDIT HOURS
BUAD:1010 Intro to Business	BUS:1 and BUS:1H Intro to Business (H=Honors)	3.0
ENGL:1110 College Composition I	ENGL:001A Principles of Composition I	3.0
ECON:1150 Principles of Macroeconomics	ECON:2 or ECON:2H Principles of Macroeconomics (H=Honors)	3.0
BUAD:1020 Microcomputer Applications in Business	CIM:1 Computer Information Systems	3.0
ECON:1200 Principles of Microeconomics	ECON:4 or ECON:4H Principles of Microeconomics (H=Honors)	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
Natural Sciences Laboratory General Education	Course from CSU General Education Requirements List—B3	1.0
Arts/Humanities Core	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
BUAD:2040 Financial Accounting Information	ACCT:1A Financial Accounting	3.0*
BUAD:2060 Business Statistics	MATH:10 Intro to Statistics	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
BUAD:2050 Accounting for Business Decision- Making	ACCT:1B Managerial Accounting	3.0*
U.S. Diversity Multicultural Course	HIST:21	3.0
Social Sciences General Education	Course from CSU General Education Requirements List—D0, D1, D2, D3, D4, D5, D7, D8, or D9	3.0
BUAD:3470 Legal and Ethical Environment of Business	BUS:13 and BUS:13H Legal Environment and Business Law (H=Honors)	3.0

Arts/Humanities General Education	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
Core Elective General Education Course	Course from CSU General Education Requirements List—B1, B2, B4, C1, C2, or D0, D1, D2, D3, D4, D5, D6, D7, D8, or D9.	3.0
Non-U.S. Diversity Multicultural Course	FR:1, FR:2, SPAN:1, SPAN:1H, SPAN:2, SPAN:2H, or SPAN:20A	3.0
TOTAL TRANSFERRED HOURS		52

This scenario is for Saddleback students who take MATH:10 Intro to Statistics (3 credit hours) and BUS:1 Intro to Business (3 credit hours). Students who take MATH:11 Calculus (5 credit hours) instead of MATH:10 will have 54 credit hours transfer to this degree and will satisfy MATH:1730 (5 credit hours) instead of BUAD:2060 Business Statistics (3 credit hours). Students who take BUS:104 Business Communication (3 credit hours) will satisfy BUAD:2030 Executive Communication Essentials (3 credit hours) instead of BUAD:1010.

COURSES NEEDED TO COMPLETE THIS DEGREE

MATH:1730 Calculus with Applications to Business and Finance		5.0
ENGL:2960 Professional and Business Writing		3.0
BUAD:2000 Career Development I		1.0
BUAD:2020 Information Technology Management		3.0
BUAD:2030 Executive Communication Essentials		3.0
BUAD:2070 Business Analytics		3.0
BUAD:2080 Global Environment of Business		3.0
BUAD:3000 Career Development II		1.0
BUAD:3010 Principles of Marketing		3.0
BUAD:3030 Managerial and Behavioral Processes in Organizations		3.0
BUAD:3040 Principles of Financial Management		3.0
BUAD:3020 Principles of Manufacturing and Service Systems		3.0
Minor or Business Elective		3.0
HURM 3220		3.0
BLAW 3550		3.0
HURM 4650		3.0

HURM 4640		3.0
HURM 4660		3.0
Minor or Business Elective		3.0
BUAD:4020 Senior Business Policy Forum		3.0
HURM 4710		3.0
HURM 4800		3.0
Minor or Business Elective		3.0
TOTAL CREDIT HOURS AT UT		67

Appendix 3**Associate Degree in Science to Bachelor of Business Administration Degree - Marketing Major**

**Courses Transferred from
Saddleback College Business Administration
Associate Degree in Science for Transfer
to
The University of Toledo
Bachelor of Business Administration Degree—Marketing Major**

*Indicates courses that are 4 credit hours for Saddleback and 3 credit hours for UT

COBI REQUIRED COURSE	SADDLEBACK EQUIVALENT	CREDIT HOURS
BUAD:1010 Intro to Business	BUS:1 and BUS:1H Intro to Business (H=Honors)	3.0
ENGL:1110 College Composition I	ENGL:001A Principles of Composition I	3.0
ECON:1150 Principles of Macroeconomics	ECON:2 or ECON:2H Principles of Macroeconomics (H=Honors)	3.0
BUAD:1020 Microcomputer Applications in Business	CIM:1 Computer Information Systems	3.0
ECON:1200 Principles of Microeconomics	ECON:4 or ECON:4H Principles of Microeconomics (H=Honors)	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
Natural Sciences Laboratory General Education	Course from CSU General Education Requirements List—B3	1.0
Arts/Humanities Core	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
BUAD:2040 Financial Accounting Information	ACCT:1A Financial Accounting	3.0*
BUAD:2060 Business Statistics	MATH:10 Intro to Statistics	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
BUAD:2050 Accounting for Business Decision- Making	ACCT:1B Managerial Accounting	3.0*
U.S. Diversity Multicultural Course	HIST:21	3.0
Social Sciences General Education	Course from CSU General Education Requirements List—D0, D1, D2, D3, D4, D5, D7, D8, or D9	3.0
BUAD:3470 Legal and Ethical Environment of Business	BUS:13 and BUS:13H Legal Environment and Business Law (H=Honors)	3.0

Arts/Humanities General Education	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
Core Elective General Education Course	Course from CSU General Education Requirements List—B1, B2, B4, C1, C2, or D0, D1, D2, D3, D4, D5, D6, D7, D8, or D9.	3.0
Non-U.S. Diversity Multicultural Course	FR:1, FR:2, SPAN:1, SPAN:1H, SPAN:2, SPAN:2H, or SPAN:20A	3.0
TOTAL TRANSFERRED HOURS		52

This scenario is for Saddleback students who take MATH:10 Intro to Statistics (3 credit hours) and BUS:1 Intro to Business (3 credit hours). Students who take MATH:11 Calculus (5 credit hours) instead of MATH:10 will have 54 credit hours transfer to this degree and will satisfy MATH:1730 (5 credit hours) instead of BUAD:2060 Business Statistics (3 credit hours). Students who take BUS:104 Business Communication (3 credit hours) will satisfy BUAD:2030 Executive Communication Essentials (3 credit hours) instead of BUAD:1010.

COURSES NEEDED TO COMPLETE THIS DEGREE

MATH:1730 Calculus with Applications to Business and Finance		5.0
ENGL:2960 Professional and Business Writing		3.0
BUAD:2000 Career Development I		1.0
BUAD:2020 Information Technology Management		3.0
BUAD:2030 Executive Communication Essentials		3.0
BUAD:2070 Business Analytics		3.0
BUAD:2080 Global Environment of Business		3.0
BUAD:3000 Career Development II		1.0
BUAD:3010 Principles of Marketing		3.0
BUAD:3030 Managerial and Behavioral Processes in Organizations		3.0
BUAD:3040 Principles of Financial Management		3.0
BUAD:3020 Principles of Manufacturing and Service Systems		3.0
Minor or Business Elective		3.0
MKTG 3880		3.0
MKTG 3850		3.0
MKTG Elective		3.0

MKTG Elective		3.0
MKTG Elective		3.0
Minor or Business Elective		3.0
BUAD:4020 Senior Business Policy Forum		3.0
MKTG 4130		3.0
MKTG Elective		3.0
Minor or Business Elective		3.0
TOTAL CREDIT HOURS AT UT		67

Appendix 4**Associate Degree in Science to Bachelor of Business Administration Degree - Accounting Major**

**Courses Transferred from
Saddleback College Business Administration
Associate Degree in Science for Transfer
to
The University of Toledo
Bachelor of Business Administration Degree—Accounting Major**

*Indicates courses that are 4 credit hours for Saddleback and 3 credit hours for UT

COBI REQUIRED COURSE	SADDLEBACK EQUIVALENT	CREDIT HOURS
BUAD:1010 Intro to Business	BUS:1 and BUS:1H Intro to Business (H=Honors)	3.0
ENGL:1110 College Composition I	ENGL:001A Principles of Composition I	3.0
ECON:1150 Principles of Macroeconomics	ECON:2 or ECON:2H Principles of Macroeconomics (H=Honors)	3.0
BUAD:1020 Microcomputer Applications in Business	CIM:1 Computer Information Systems	3.0
ECON:1200 Principles of Microeconomics	ECON:4 or ECON:4H Principles of Microeconomics (H=Honors)	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
Natural Sciences Laboratory General Education	Course from CSU General Education Requirements List—B3	1.0
Arts/Humanities Core	Course from CSU General Education Requirements List—C1, C2, or D6	3.0
BUAD:2040 Financial Accounting Information	ACCT:1A Financial Accounting	3.0*
BUAD:2060 Business Statistics	MATH:10 Intro to Statistics	3.0
Natural Sciences General Education	Course from CSU General Education Requirements List—B1 or B2	3.0
BUAD:2050 Accounting for Business Decision- Making	ACCT:1B Managerial Accounting	3.0*
U.S. Diversity Multicultural Course	HIST:21	3.0
Social Sciences General Education	Course from CSU General Education Requirements List—D0, D1, D2, D3, D4, D5, D7, D8, or D9	3.0
BUAD:3470 Legal and Ethical Environment of Business	BUS:13 and BUS:13H Legal Environment and Business Law (H=Honors)	3.0
Arts/Humanities General Education	Course from CSU General Education Requirements List—C1, C2, or D6	3.0

Core Elective General Education Course	Course from CSU General Education Requirements List—B1, B2, B4, C1, C2, or D0, D1, D2, D3, D4, D5, D6, D7, D8, or D9.	3.0
Non-U.S. Diversity Multicultural Course	FR:1, FR:2, SPAN:1, SPAN:1H, SPAN:2, SPAN:2H, or SPAN:20A	3.0
TOTAL TRANSFERRED HOURS		52

This scenario is for Saddleback students who take MATH:10 Intro to Statistics (3 credit hours) and BUS:1 Intro to Business (3 credit hours). Students who take MATH:11 Calculus (5 credit hours) instead of MATH:10 will have 54 credit hours transfer to this degree and will satisfy MATH:1730 (5 credit hours) instead of BUAD:2060 Business Statistics (3 credit hours). Students who take BUS:104 Business Communication (3 credit hours) will satisfy BUAD:2030 Executive Communication Essentials (3 credit hours) instead of BUAD:1010.

COURSES NEEDED TO COMPLETE THIS DEGREE

MATH:1730 Calculus with Applications to Business and Finance		5.0
ENGL:2960 Professional and Business Writing		3.0
BUAD:2000 Career Development I		1.0
BUAD:2020 Information Technology Management		3.0
BUAD:2030 Executive Communication Essentials		3.0
BUAD:2070 Business Analytics		3.0
BUAD:2080 Global Environment of Business		3.0
BUAD:3000 Career Development II		1.0
BUAD:3010 Principles of Marketing		3.0
BUAD:3030 Managerial and Behavioral Processes in Organizations		3.0
BUAD:3040 Principles of Financial Management		3.0
BUAD:3020 Principles of Manufacturing and Service Systems		3.0
Minor or Business Elective		3.0
ACCT 3100 (see pre-reqs below)		3.0
ACCT 3110		3.0
ACCT 3120		3.0
ACCT 3210		3.0
ACCT 3310		3.0
Minor or Business Elective		3.0

BUAD:4020 Senior Business Policy Forum		3.0
ACCT 3320		3.0
ACCT 4420		3.0
Minor or Business Elective		3.0
TOTAL CREDIT HOURS AT UT		67

Students wishing to register for ACCT 3100 must meet the following prerequisites:

- **A GPA of 2.750 or better in all introductory level college accounting courses, including a grade of C (2.0) or higher in BUAD 2040 and BUAD 2050 or equivalent courses, and**
- **An overall higher education GPA of 2.750 or higher in all prior college-level courses.**

Appendix 5**Additional Saddleback College Courses that have University of Toledo Business Equivalents**

SADDLEBACK COLLEGE COURSE	UNIVERSITY OF TOLEDO EQUIVALENT
CIM:230 Business Presentations PowerPoint	CMPT:1440 Microsoft PowerPoint Presentations
CIMN:200 Introduction to Networking	CNET:2100 Microsoft Operating Systems
BUS:135 Marketing	BUAD:3010 Principles of Marketing
BUS:125 Human Relations in Business	BUAD:3030 Managerial and Behavioral Processes in Organizations
BUS:150 International Business	BUAD:2080 Global Environment of Business