Name of Policy: Observers/Medical Sales Representatives in the Cardiovascular/EP Lab  
Policy Number: 3364-102-03  
Department: Cardiovascular Lab  
Approving Officer: Chief Operating Officer - UTMC  
Responsible Agent: Director, Cardiovascular Services  
Scope: University of Toledo Medical Center  

Effective Date: 03/2022  
Initial Effective Date: 09/02/2011

<table>
<thead>
<tr>
<th>New policy proposal</th>
<th>Minor/technical revision of existing policy</th>
<th>Major revision of existing policy</th>
<th>Reaffirmation of existing policy</th>
</tr>
</thead>
</table>

(A) Policy Statement
To ensure that every patient's privacy is protected in the Cardiovascular/EP Suites and Holding area before, during, and after a procedure.

(B) Purpose of Policy
To establish specific guidelines for individuals to observe procedures in the Cardiovascular/EP suites and Holding area.

(C) Procedure
(1) All observers in the Cardiovascular/EP suites and/or Holding area will:
   (a) Wear identification. All observers without UTMC identification badge must have authorization by Suite Coordinator or designee prior to entering the room.
   (b) Be accompanied by CVL/EP staff member or physician staff member at all times.
   (c) Be admitted for specific case or other specific purpose.
   (d) Adhere to CVL/EP policies and procedures as advised.
(2) Medical Sales Representatives will be permitted during a Cardiovascular/EP/Vascular procedure when:
   (a) They are providing training for their product.
   (b) They are providing evaluation of their product.
   (c) They are providing technical assistance in the use of their product. Medical Sales Representatives will not be permitted to scrub in on any surgical procedures, or have direct contact with a patient.
   (d) They must register with Vendor Mate prior to entering the Lab.

Approved by:
/s/ Todd Korzec, RN, BSN
Date 03/18/2022
Director, Cardiovascular Services

/s/ Ehab Eltahawy, MD, MPH
Date 03/18/2022
Medical Director, Cardiovascular Lab

/s/ Christine Stesney-Ridenour, FACHE
Date 03/18/2022
Chief Operating Officer- UTMC

Review/Revision Date: 09/2011 07/2014 03/2017 03/2020 03/2022
Next Review Date: 03/2025

Policies Superseded by This Policy: