



HOW MUCH DO THEY EARN NATIONALLY?

A clear understanding of an occupation's compensation potential is very important to some people when choosing a career field. Below you will find average salaries for a number of occupations compiled by the Bureau of Labor Statistics. If you would like more detailed information about average salaries, check out salary.com. If you want to convert salaries for different geographic locations (perhaps you want to move from Ohio to California, and you want to know how much you will need to make to keep the same standard of living), try homestore.com.

Up to \$20,000

■ Floral Designer \$19,330 ■ Home Health Aide \$18,110 ■ Security Guard \$19,470
Cafeteria Cook \$18,060 ■ Bank Teller \$19,540 ■ Cashier \$15,730 ■ Teacher Assistant \$18,770

\$20,000 to \$30,000

Photographer \$27,420 ■ Pharmacy Technician \$21,600 ■ Paramedic \$24,740 ■ Clinical Lab Technician \$28,970
Retail Sales Clerk \$ 20,260 ■ Fitness Trainer \$28,750 ■ Rehabilitation Counselor \$27,170
Preschool Teacher \$20,100

\$30,000 to \$40,000

Computer Support Specialist \$39,680 ■ Surveyor \$39,060 ■ GED Instructor \$36,300 ■ Paralegal \$38,790
Civil Engineering Technician \$37,110 ■ Carpenter \$35,100 ■ Groundskeeping Supervisor \$33,720
Graphic Designer \$37,970 ■ Substance Abuse Counselor \$30,100 ■ Child and Family Social Worker \$33,530
Survey Researcher \$34,180 ■ Preschool Administrator \$36,330 ■ Mental Health Social Worker \$32,240
Interpreter \$33,550 ■ Broadcast Technician \$33,060 ■ Clergy \$33,760 ■ Licensed Practical Nurse \$30,470
Insurance Sales Agent \$48,100 ■ Claims Adjuster \$44,000 ■ Environmental Scientist \$48,090

\$40,000 to \$50,000

Public Relations Specialist \$43,700 ■ Librarian \$42,730 ■ Video Editor \$41,200 ■ Wholesale or Retail Buyer \$42,590
Postmaster \$46,260 ■ Accountant \$48,090 ■ Urban Planner \$48,590 ■ Secondary School Teacher \$43,030
Elementary School Teacher \$41,980 ■ Probation Officer \$40,240 ■ Mechanical Drafter \$40,330
Electrician \$ 42,210 ■ Clinical Psychologist \$50,510 ■ Technical Writer \$50,060 ■ Criminal Investigator \$49,830
Registered Nurse \$46,410 ■ Court Reporter \$41,730 ■ Vocational Counselor \$43,850 ■ Funeral Director \$48,680

\$50,000 to \$60,000

Database Administrator \$55,810 ■ Financial Analyst \$59,760 ■ Math Professor \$51,410 ■ Electrician \$ 42,210
Physical Therapist \$57,450

\$60,000 to \$70,000

Human Resource Manager \$63,420 ■ Construction Manager \$63,290 ■ Elementary Education Administrator \$68,940
Pharmacist \$69,440 ■ Chemical Engineer \$67,160 ■ Electrical Engineer \$66,320 ■ Engineering Professor \$ 67,540
Sales Engineers \$61,450 ■ Mechanical Engineer \$60,860

\$70,000 plus

Sales Manager \$74,230 ■ Lawyer \$91,320 ■ Engineering Manager \$85,450 ■ Dentist \$112,820 ■ Judge \$78,720
Psychiatrist \$108,060 ■ Veterinarian \$68,620 ■ Computer Software Engineer \$70,890 ■ Marketing Manager \$75,360