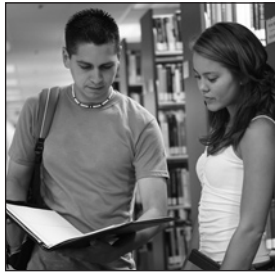


# THE COLLEGE OF BUSINESS ADMINISTRATION

## MBA EXPERIENCE



**One of the best in the Midwest, the MBA program at The University of Toledo features affordability and flexibility that help you expand your skills and opportunities without interrupting your career. The college's history of excellence in practical, relevant education based on cutting-edge research and business engagement will take your career to the next level:**

- The college is among only 15 percent of business schools worldwide that are accredited by the Association to Advance Collegiate Schools of Business (AACSB International).
- The UT College of Business Administration is the only AACSB-accredited business school in the country to offer a specialization in professional sales at the graduate level.
- Most of the MBA classes are offered at night, allowing students to complete the degree at their own pace without interrupting their careers.
- An MBA at UT can be earned in as little as one calendar year by completing 12 courses.
- The college has the highest number of faculty to receive the prestigious UT Outstanding Teaching Award.
- The college's John B. and Lillian Neff Stock Trading Room is one of only 30 facilities in the United States that offer students live and delayed feeds from all of the world's stock exchanges.
- Business students have exclusive access to 24/7 computer labs; more than 100 wireless laptops for check out; and free color printing — not to mention print and online access to The Wall Street Journal.

## THE MBA CURRICULUM

The MBA curriculum is designed to equip the future leaders of business with relevant, real-world knowledge about the workings and motivations of every level of the enterprise — employees, customers, the firm itself and all levels of the economy.

- The Foundation Courses (18 credits) consists of introductory graduate level business courses and is designed to be completed in the first year of full-time study. This requirement can be waived for those students with bachelor's degrees in business and management from an accredited institution.
- The MBA Core Courses (30 credits) are designed for in-depth study of the many facets of business management, ending with the Strategic Management Capstone, which “pulls it all together.” The capstone features lectures, guest speakers and case analyses, requiring students to apply their MBA education toward real-world scenarios. A practicum component also gives students real-world experience through an internship, study abroad or a consulting assignment.

### You can choose from the following specializations to customize your MBA: (9 credits)

Administration

Finance

International Business

Marketing (3 tracks):

- CRM & Marketing Intelligence
- Marketing Management
- Professional Sales

Human Resource Management

Information Systems

Leadership

Operations and Supply Chain Management

Technological Entrepreneurship

\*Students who want to take their electives in accounting should consider the Master of Science in Accountancy (MSA) program, which prepares students to sit for the CPA examination.

## Joint and Integrated Degrees

JD/MBA Dual Degree Program

Integrated B.S. Engineering/MBA Program

Integrated B.A. Foreign Languages/MBA Program  
(French, German or Spanish)

Integrated B.S. in Pharmaceutical Sciences/MBA Program

## GOING BEYOND THE CLASSROOM

In addition to engaging classes and expert faculty members, the MBA program features special opportunities and resources to enhance your education and career.

- Corporate Graduate Assistantship Program — Through this innovative partnership, highly qualified students work 16 hours a week at a local company while pursuing an MBA full time. Recent organizations include ProMedica Health System, Therma-Tru Doors, SSOE, Mercy Medical, Paramount Medical, and Goodwill.
- Graduate Assistantships — Several MBA students are employed by the college to assist in office operations, project management, and helping faculty with research and instructional development activities. In addition to a stipend, graduate assistants receive a waiver for six to 12 credits of tuition charges.
- Alumni Connections — As an MBA student and future graduate, you'll be connected to the network of College of Business Administration alumni. The college's alumni affiliate group has won several awards for “Affiliate of the Year” from the UT Alumni Association for its active social event schedule and continuing college involvement.
- Business Career Programs Office — The office organizes on-campus recruiting, resume reviews, walk-in advising, mock interviews, and the biannual Business Career Fair, which attracts more than 90 companies.

Recent employers who have hired UT MBA graduates include Calphalon, Chrysler, Dana Corp., DTE Energy, Ernst and Young, GM Powertrain, KeyBank, Heartland Information Systems, Hickory Farms, National City Bank, Owens Corning, Owens Illinois and Pilkington.

## FINANCIAL AID AND CONTACT INFORMATION

### **Investing in You**

Pursuing a graduate degree is one of the most important and significant investments that you can make. Financial aid is available through graduate assistantships, merit-based scholarships, need-based grants, and federal and private loans. For more information, visit <http://utoledo.edu/graduate> and [www.financialaid.utoledo.edu](http://www.financialaid.utoledo.edu).

### **Michigan In-State Tuition Initiative**

Graduate students who are regularly admitted to a degree program from Hillsdale, Lenawee, Macomb, Monroe, Oakland, Washtenaw and Wayne Counties in Michigan are eligible for the Michigan In-State Tuition Initiative, which allows students with permanent residency in those counties to attend UT at the in-state tuition rate.

### **Come and See Us**

For more information on the MBA program, contact:

#### **David Chatfield**

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#### **Robert Detwiler**

Recruitment Coordinator  
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### **COLLEGE OF BUSINESS ADMINISTRATION**

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