

Gregory L. Harbauer, M.B.A.

Mr. Harbauer is a part time instructor in the Edward H. Schmidt School of Professional Sales in the College of Business & Innovation at the University of Toledo. He joined the College of Business Administration in Fall of 2016 as a part time instructor and continues in that capacity. He currently teaches both Professional Sales (PSLS 3440) and Account & Territory Management (PSLS 3450).



Mr. Harbauer holds a Master of Business Administration in Management and a Bachelor of Business Administration in Marketing and Professional Sales each from the University of Toledo. Greg also was a Graduate Assistant while in the MBA program.

Prior to joining UT, Greg spent over thirty years of his career in senior sales management roles within leading global companies within the healthcare field. These companies include Bayer HealthCare Diabetes Care, Prodigy Diabetes Care, KIKA Medical, Answer Technologies and Prescription Supply. During this time, Greg was frequently recognized for his leadership excellence and received numerous awards for sales achievements.

Mr. Harbauer resides in Perrysburg, OH is married and has five children and two grandchildren.